





#### **Board Meeting Agenda**

Tuesday, April 30, 2024 at 4:00 p.m.

#### **CMH Boardroom**

1.	Welcome / Call to Order	E. Kesslei
2.	Approval of February 27, 2024 Meeting Minutes	
3.	Committee Reports	
	Facilities, Services & Innovation	P. Chodak III
	Finance & Audit	J. Miller, Jr.
4.	President & CEO Report	J. Nardone
_	Desclutions	

- 5. Resolutions
  - 11-2024 Construction Manager at Risk Guaranteed Maximum Price #2
  - 12-2024 LCK Runway 5L-23R DCIP Funding Application
  - 13-2024 TZR Maintenance Hangar Roof Replacement
  - 14-2024 Glycol Tank Relining
  - 15-2024 LCK Fuel Truck
  - 16-2024 Body Worn Cameras
  - 17-2024 Video Wall Replacement
  - 18-2024 Ground Transportation Management Services
  - 19-2024 Through the Fence Agreement
  - 20-2024 New Parking Garage Design Build Contract
  - 21-2024 William R. Heifner Recognition
- 6. Public Comment
- 7. Other Business
- 8. Motion to Adjourn



#### MEETING OF THE CRAA BOARD OF DIRECTORS | MINUTES OF FEBRUARY 27, 2024

Board of Director Members Present: Elizabeth P. Kessler, Chair

Jordan A. Miller, Jr., Vice Chair

Frederic Bertley

Corrine M. Burger (arrived late)

Paul Chodak III William R. Heifner Ramon Jones Kenny McDonald

Board of Director Members Absent: Karen J. Morrison

CRAA Strategic Leadership Staff: Joseph R. Nardone, President & Chief Executive Officer

Casey Denny, Chief Operations Officer

Kristen Easterday, Director, Communications & Public Affairs

Shannon Fitzpatrick, Chief People Officer

Richard Jones, Director, Innovation & Technology Tom McCarthy, Chief Planning & Engineering Officer

Fabio Spino, Chief Financial Officer

#### **CALL TO ORDER**

Chair Kessler called the meeting of the Columbus Regional Airport Authority Board of Directors to order at 3:59 p.m., Tuesday, February 27, 2024.

#### **MINUTES**

Chair Kessler asked if there were any changes to the minutes for the January 24, 2024 and January 30, 2024 Board meetings. Hearing none, Heifner moved for approval; Bertley seconded.

#### **COMMITTEE REPORTS**

#### Air Service & Customer Experience Committee:

Bertley reported that the Committee did not meet this month but had two resolutions for the Board to consider. Resolutions 09-2024 and 10-2024 were circulated to the Committee and received no objections from Committee members. The resolutions were later presented to the Board.

The Committee's next meeting is scheduled for April 24, 2024.

#### Business Development & Logistics Committee:

Kessler reported that the Committee did not meet this month.

The Committee's next meeting is scheduled for June 18, 2024.

#### Human Resources Committee:

In Morrison's absence, Kessler reported that the Committee did not meet this month

The Committee's next meeting is scheduled for October 23, 2024.



#### Finance & Audit Committee:

Miller reported that the Committee met on February 21, 2024. At that meeting, Spino provided a review of the January 2024 financial statements and reviewed Resolution 08-2024, which was later presented to the Board.

The Committee's next meeting is scheduled for April 24, 2024.

#### Facilities, Services & Innovation Committee:

Chodak reported that the Committee met on February 21, 2024. At that meeting, Denny provided a Safety & Health Update and Sarkis provided a Capital Projects Update. The Committee had the following resolutions for the Board to consider:

- Resolution 03-2024
- Resolution 04-2024
- Resolution 05-2024
- Resolution 06-2024
- Resolution 07-2024
- Resolution 08-2024
- Resolution 09-2024
- Resolution 10-2024

The resolutions were later presented to the Board.

The Committee's next meeting is scheduled for April 24, 2024.

#### RESOLUTIONS

**Resolution 03-2024** of the Columbus Regional Airport Authority authorizing funding in the amount of \$340,019.06 to the Reimbursable Agreement with the Federal Aviation Administration (FAA) for expenses associated with providing design review and on-site FAA representation during construction related to relocating the FAA communication duct bank as part of Project #22067, Utility Corridor Phase 2 at John Glenn Columbus International Airport.

MOVED: W. Heifner;	SECONDED: R. Jones
YEA: 8 NAY: 0	ABSTAIN:

**Resolution 04-2024** of the Columbus Regional Airport Authority authorizing a construction contract with Nelcore Construction Company, LLC, in the amount of \$443,000.00 for Project #21023, Green Lot Expansion.

MOVED: P. Chodak III;	SECONDED: J. Miller, Jr.
YEA: 8 NAY: 0	ABSTAIN:

**Resolution 05-2024** of the Columbus Regional Airport Authority authorizing a construction contract with Miller Bros. Const., Inc. in the amount of \$475,570.55 for Project #19023, RGLP Cargo Campus Wetland Fill-In at Rickenbacker International Airport.

MOVED: P. Chodak III;	SECONDED: J. Miller, Jr.
YEA: 8 NAY: 0	ABSTAIN:

Vice Chair Miller disclosed for clarification that he is not related to or affiliated with contractor Miller Bros. Const., Inc.



**Resolution 06-2024** of the Columbus Regional Airport Authority authorizing an increase in the amount of \$335,000.00 to the Professional Services Agreement with Orchard, Hiltz & McCliment Inc, for on-call architectural services for projects included in the Capital Improvement Plan at John Glenn Columbus International, Rickenbacker International, and Bolton Field Airports.

MOVED:	J. Miller, Jr.;	SECONDED: P. Chodak III
YEA: 8	NAY: 0	ABSTAIN:
Professional Servi	ces Agreement with Avaap USA LL	rt Authority authorizing an increase in the amount of \$400,000.00 to the C., (AVAAP) for post go-live implementation support services related to prise Resource Planning (ERP) application, Project #20030.
MOVED: YEA: 8	J. Miller, Jr.; NAY: 0	SECONDED: W. Heifner ABSTAIN:
Professional Servi	ces Agreement with Kaiser Consul	rt Authority authorizing an increase in the amount of \$300,000.00 to the ting, LLC for Accounting & Finance staff augmentation services during source Planning (ERP) Project Stabilization.
MOVED: YEA: 8	J. Miller, Jr.; NAY: 0	SECONDED: P. Chodak III ABSTAIN:
	<b>24</b> of the Columbus Regional Airporing services with Hart Associates, In	t Authority authorizing funding in an amount not to exceed \$1,000,000.00 ic.
MOVED: YEA: 8	F. Bertley; NAY: 0	SECONDED: P. Chodak III ABSTAIN:
Resolution 10-20	<b>24</b> of the Columbus Regional Airport	t Authority authorizing funding in an amount not to exceed \$1,000,000.00

#### **TERMINAL UPDATE**

MOVED: F. Bertley; YEA: 8 NAY: 0

Chair Kessler introduced Tom McCarthy, Chief Planning & Engineering Officer to provide an update on the terminal. McCarthy introduced Melissa Mizell of Gensler who provided an update on the terminal interiors.

SECONDED: P. Chodak III

ABSTAIN:

#### **PUBLIC COMMENT**

Chair Kessler introduced each of the public speakers and indicated that each speaker would have three minutes to address the Board of Directors regarding their business matter:

- Bob Majerus
  - Representing: Hensel Phelps

for on-call marketing services with Lunne Marketing Group, Inc.

- Business matter: New Terminal Project
- Brad Lewis
  - Representing: Hensel Phelps
  - Business matter: New Terminal Project
- Dorsey Hager
  - Representing: Columbus/Central Ohio Building & Construction Trades Council
  - o Business matter: Community Benefits Agreement



#### Isbel Alvarado

o Representing: Central Ohio Worker Center

Business matter: Community Benefits Agreement

#### Michael Smith

Representing: N/A

Business matter: Airport Expansion/Work Force Selection

#### Charles Straley

Representing: Building Futures
Business matter: Labor Agreement

#### • Jamie Shumaker

Representing: Central Ohio Labor Council

Business matter: Community Benefits Agreement

#### • Barton Hacker

Representing: Associated Builders & Contractors of Ohio

Business matter: Community Benefits Agreement

#### Allan Bliesmer

Representing: Hensel Phelps

o Business matter: New Terminal Project

#### OTHER BUSINESS / MOTION TO ADJOURN

out R. Nardone

With no further business brought before the Board, Chodak made a motion to adjourn; Jones seconded. Chair Kessler adjourned the meeting at 5:03 p.m. on Tuesday, February 27, 2024.

Respectfully submitted,

Joseph R. Nardone

Secretary JRN | cm

# CRAA Board | Finance & Audit Committee



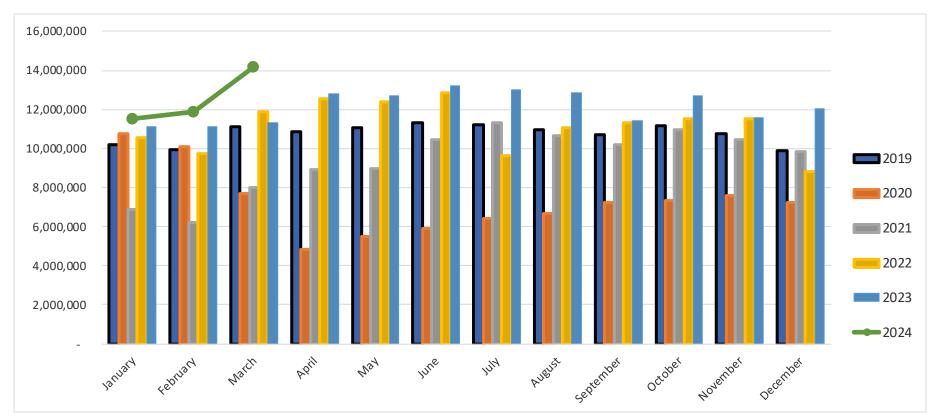
Fabio Spino Chief Financial Officer March 2024 Financial Presentation - Unaudited April 30, 2024

## **Activity Report: March 2024**

Activity	Month	FYTD	Budget	March 2024	March 2023	FYTD 2024	F	FYTD 2023	F	YTD Budget
Revenue	25%	12%	10%	\$ 14,172,661	\$ 11,299,112	\$ 37,572,935	\$	33,541,957	\$	34,235,669
Expenses	10%	7%	-7%	\$ 8,114,144	\$ 7,384,577	\$ 23,852,276	\$	22,391,030	\$	25,778,129
NOI (before Depreciation)	55%	23%	62%	\$ 6,058,517	\$ 3,914,535	\$ 13,720,659	\$	11,150,927	\$	8,457,539
Food & Beverage (revenues)	-36%	-10%	3%	\$ 291,570	\$ 455,015	\$ 820,685	\$	907,217	\$	799,919
Retail (revenues)	-109%	-134%	10%	\$ 154,845	\$ (1,640,888)	\$ 472,631	\$	(1,382,036)	\$	428,524
Hotel (revenues)	11%	10%	6%	\$ 860,172	\$ 773,060	\$ 2,104,275	\$	1,908,287	\$	1,985,580
Parking Activity (Tickets Issued)	5%	5%	N/A	95,939	91,185	252,428		239,605		N/A
Parking Activity (Revenues)	18%	17%	17%	\$ 5,685,762	\$ 4,818,055	\$ 14,435,658	\$	12,387,854	\$	12,378,810
Ground Transportation (Revenues)	27%	21%	14%	\$ 1,333,787	\$ 1,053,082	\$ 3,730,169	\$	3,075,892	\$	3,286,476
RAC Transaction Days	39%	26%	14%	141,716	102,127	405,608		321,163		355,688
Enplaned Passengers	5%	7%	7%	395,725	375,452	1,006,063		940,536		941,003
Landed Weight - CMH	4%	5%	0%	428,632,195	411,069,527	1,185,367,054	1,	129,116,943		1,180,074,994
Landed Weight - LCK	-42%	-27%	-8%	47,380,072	81,873,304	144,963,444		198,120,405		157,882,481

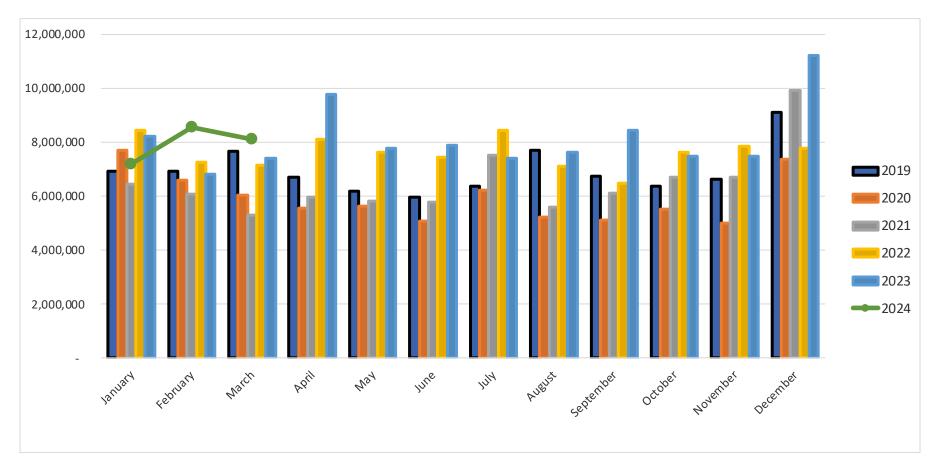


## **Operating Revenue**



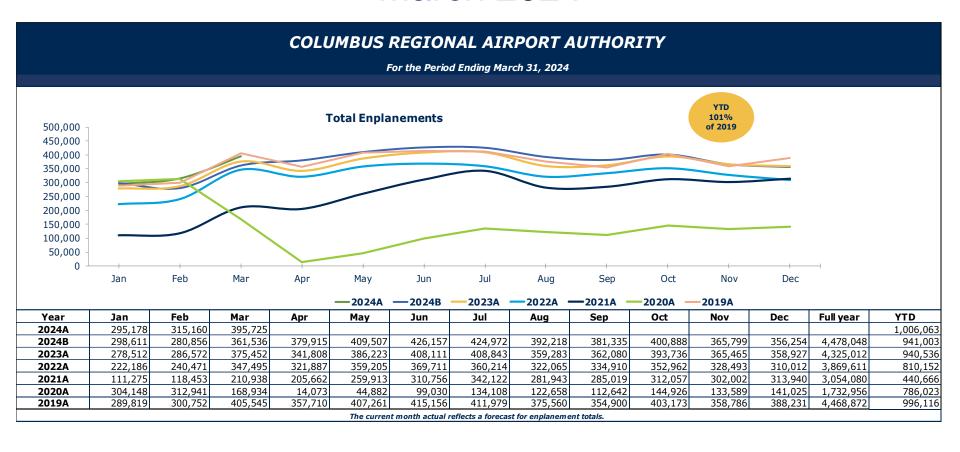


## **Operating Expenses**





## Enplaned Passengers CRAA March 2024





# FYTD Actual to Budget March 2024

	Watch 31, 2024		IVIC	11011 31, 2024	
		Actual		Budget	
Revenue					
Aeronautical Revenue					
Passenger Airline	\$	10,230,066	\$	9,707,578	
Cargo Airline	\$	376,893	\$	677,652	
Other Aeronautical	\$	3,206,173	\$	3,440,550	
Non-Aeronautical Revenue					
Parking	\$	14,435,658	\$	12,378,810	
<b>Ground Transportation</b>	\$	3,730,169	\$	3,286,476	
Concessions	\$	1,827,766	\$	1,650,092	
Hotel	\$	2,104,275	\$	1,985,580	
Other Non-Aeronautical	\$	1,661,936	\$ <b>\$</b>	1,108,932	
Total Revenue	\$	37,572,935	\$	34,235,669	10%
Expenses					
Salaries Wages & Benefits	\$	10,326,417	\$	10,973,196	
Material & Supplies	\$	1,467,050	\$	2,104,342	
Purchase of Services	\$	12,058,817	\$	12,700,591	
Other Expenses	\$	(8)	\$ <b>\$</b>		
<b>Total Operating Expenses</b>	\$	23,852,276	\$	25,778,129	-7%
Net	\$	13,720,659	\$	8,457,539	62%

March 31, 2024

March 31, 2024



## FYTD Comparison March 2024

	FYTD 2024		FYTD 2023	
	Actual		Actual	
Revenue				
Aeronautical Revenue				
Passenger Airline	\$ 10,230,066	\$	10,028,436	
Cargo Airline	\$ 376,893	\$	924,351	
Other Aeronautical	\$ 3,206,173	\$	3,627,617	
Non-Aeronautical Revenue				
Parking	\$ 14,435,658	\$	12,387,854	
<b>Ground Transportation</b>	\$ 3,730,169	\$	3,075,892	
Concessions	\$ 1,827,766	\$	427,547	
Hotel	\$ 2,104,275	\$	1,908,287	
Other Non-Aeronautical	\$ 1,661,936	\$ <b>\$</b>	1,161,973	
Total Revenue	\$ 37,572,935	\$	33,541,957	12%
Expenses				
Salaries Wages & Benefits	\$ 10,326,417	\$	9,468,839	
Material & Supplies	\$ 1,467,050	\$	335,307	
Purchase of Services	\$ 12,058,817	\$	11,611,742	
Other Expenses	\$ (8)	\$ <b>\$</b>	10,377	
<b>Total Operating Expenses</b>	\$ 23,852,276	\$	22,391,030	7%
Net	\$ 13,720,659	\$	11,150,927	23%



### **Cash Position: March 2024**

UNRESTRICTED FUNDS									
Revenue Fund	\$	7,605,621.16							
General Purpose Fund	\$	55,767,284.27							
New Terminal Reserve Fund	\$	175,000,000.00							
O&M Reserve Fund	\$	14,266,379.10							
R&R Fund	\$	1,000,000.00							
FFI Replacement Fund	\$	729,184.80							
RI Replacement Fund	\$	556,735.00							
Security Deposit Fund	\$	488,769.57							
UNRESTRICTED TOTAL	\$	266,363,296.50							

- Days of Cash on Hand CMH & TZR
   Only Based on FYTD March 2024
   Unaudited Actual Expenses:
- 371 days, Excludes New Terminal Reserve Fund
- 1,079 days, Based on FYTD March 2024 Unaudited Actual Expenses (includes new terminal reserve funds)



## **Appendix A**

Financial Statements
March 31, 2024
Unaudited for Internal Purposes
Respectfully Submitted
Fabio Spino
Chief Financial Officer







### FINANCIAL STATEMENTS

March 31, 2024
Respectfully Submitted
Fabio Spino
Chief Financial Officer
Unaudited for internal purposes

	For the Per	iod Ending March (\$ In Thousands)	31, 2024			
		2024			202	3
REVENUE	ACTUAL	BUDGET	VARIANCE	%	ACTUAL	VARIANCE
Aeronautical Revenue						
Passenger Airline Revenue	\$10,230	\$9,708	\$522	5.4%	\$10,028	\$20
Cargo Airline Revenue	377	678	(301)	-44.4%	924	(\$547
Other Aeronautical Revenue	3,206	3,441	(234)	-6.8%	3,628	(\$421
Total Aeronautical Revenue	13,813	13,826	(13)	-0.1%	14,580	(\$767
Non-Aeronautical Revenue						
Parking Revenue	14,436	12,379	2,057	16.6%	12,388	\$2,04
Ground Transportation Revenue	3,730	3,286	444	13.5%	3,076	\$65
Concession Revenue	1,828	1,650	178	10.8%	428	\$1,40
Hotel Revenue	2,104	1,986	119	6.0%	1,908	\$19
Other Non-Aeronauctical Revenue	1,662	1,109	553	49.9%	1,162	\$50
Total Non-Aernoautical Revenue	23,760	20,410	3,350	16.4%	18,962	\$4,79
	37,573	34,236	3,337	9.7%	33,542	12.0%
EXPENSES						
Employee Wages & Benefits	10,326	10,973	647	5.9%	9,469	85
Material & Supplies	1,467	2,104	637	30.3%	1,300	16
Purchase of Services	12,059	12,701	642	5.1%	11,612	44
Other Expenses	(0)	0	0	-	10	(10
	23,852	25,778	1,926	7.5%	22,391	6.5%
OPERATING INCOME BEF	ORE DEPR.					
	<b>\$13,721</b>	\$8,458	<i>\$5,263</i>	62.2%	\$11,151	23.0%

**CRAA Operating Revenue & Expenses** 

#### MANAGEMENT COMMENTS

#### **CURRENT YEAR BUDGET VARIANCE:**

#### **REVENUE**

Total Operating Revenue has an favorable budget variance of \$3,337.

#### PASSENGER AIRLINE - \$522

The favorable variance is due to higher landed weight than forecasted.

#### CARGO AIRLINE - (\$301)

The unfavorable variance is due to lower aircraft landed weights and cargo volumes at LCK.

#### OTHER AERONAUTICAL - (\$234)

The unfavorable variance is due lower than forecasted lease revenue, use fees and FBO fuel sales offset by an increase in fueling fees.

#### **PARKING - \$2,057**

The favorable variance is driven by higher volume of passengers utilizing the Garage, Blue Lot and Red Lot than forecasted.

#### **GROUND TRANSPORTATION - \$444**

The favorable variance is due to higher than forecasted transactions for transportation network companies and rental car transactions.

#### CONCESSION- \$178

The favorable variance is due to higher than forecasted food and beverage income, retail concessions and advertising & marketing.

#### HOTEL- \$119

The favorable variance is due to higher occupancy rates at the hotels.

#### OTHER NON-AERONAUTICAL - \$553

The favorable variance is due to higher than forecasted Non-Aeronautical Facility and Ground leases.

#### **EXPENSES**

Total Operating Expenses have a favorable budget variance of \$1.926.

#### **EMPLOYEE WAGES & BENEFITS - \$647**

The favorable variance is due to higher than forecasted vacancies and lower than expected health insurance cost versus the budget.

#### MATERIALS & SUPPLIES - \$637

The favorable variance is due to a decrease in snow supplies, fuel, and office furniture, equipment & tools (<25,000) offset by an increase in bulding parts & supplies.

#### PURCHASE OF SERVICES - \$642

The favorable variance is due to the timing of spend for IT software services and lower than forecasted spend for contract labor.

#### **ACTUAL CURRENT YEAR VS. PRIOR YEAR**

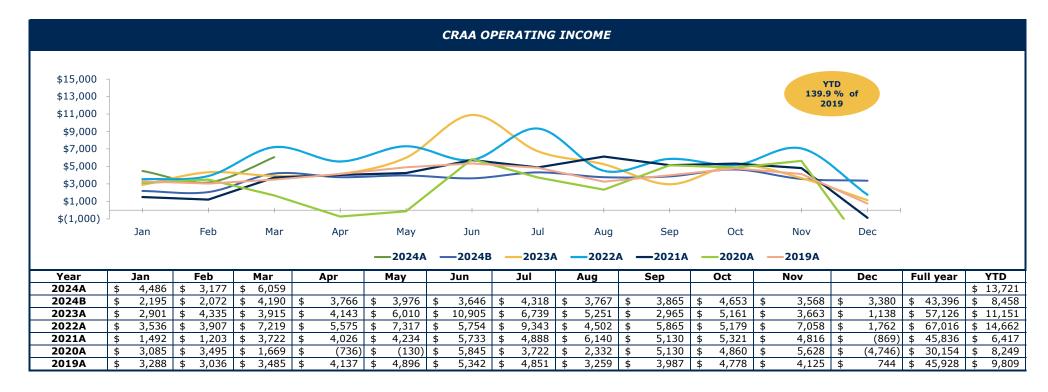
#### 2024 Revenue exceeded 2023 Revenue by \$4,031 and 2024 Expenses were greater than 2023 Expenses by \$1,461.

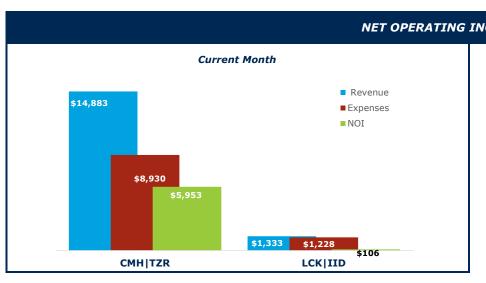
An increase in the number of enplanements from prior year has increased parking revenues and expenses.

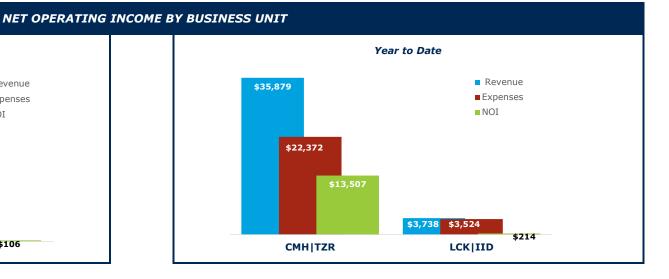
Financial statements set forth are unaudited

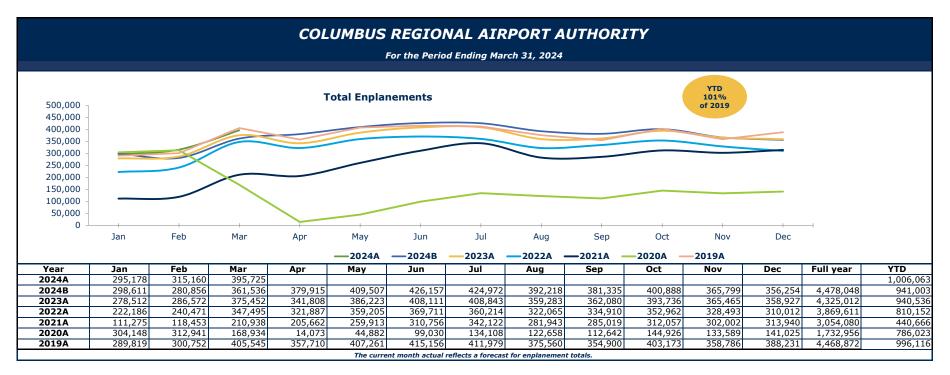
#### **COLUMBUS REGIONAL AIRPORT AUTHORITY**

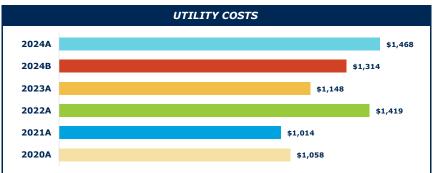
For the Period Ending March 31, 2024 (\$ In Thousands)

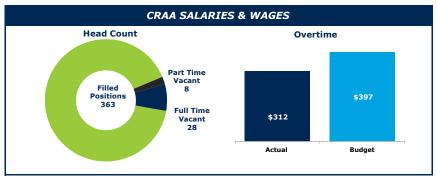


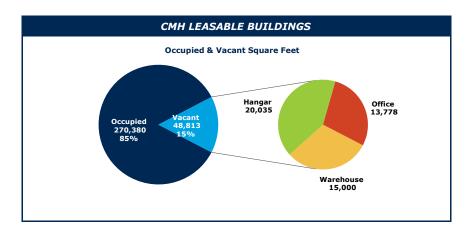


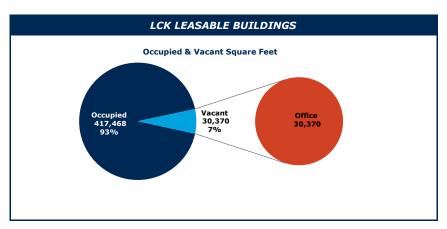






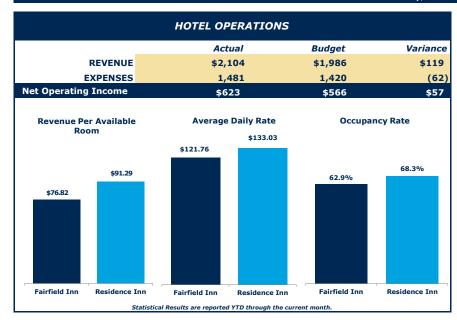


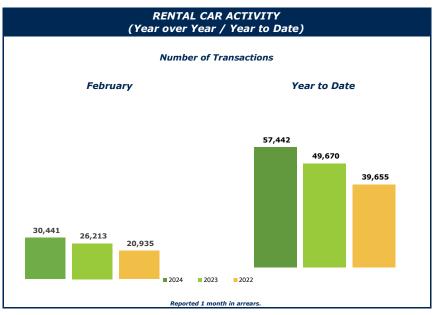


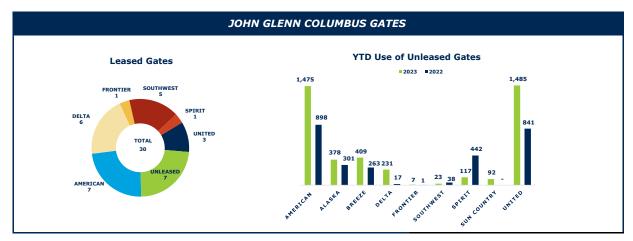


## COLUMBUS REGIONAL AIRPORT AUTHORITY JOHN GLENN INTERNATIONAL

For the Period Ending March 31, 2024 (\$ In Thousands)









**APRIL 2024** 

#### **TOP TAKEAWAYS**



Busiest March ever and new nonstop flights

2

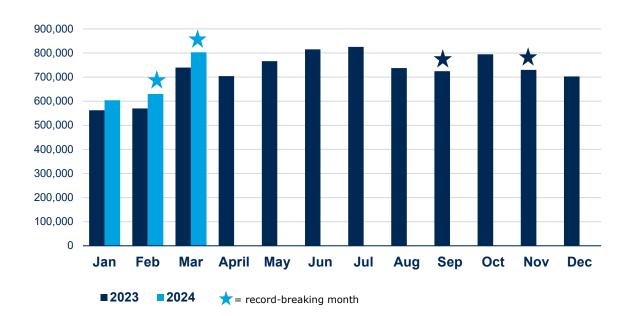
Taxiway C Relocation, making room for the new terminal

3

Employee recognitions

#### **PASSENGER AIR SERVICE**

#### Total passengers by month for CMH + LCK (passengers)



#### **Travel trends**

A strong spring break travel season led to the busiest week ever for our airports with an estimated 196,000 passengers traveling through John Glenn International and the Rickenbacker Passenger Terminal March 18–24, 2024. The entire month of March saw 404,467 enplanements, or 802,870 total passengers, the busiest March on record. This total passenger volume was up 8.5% YOY.

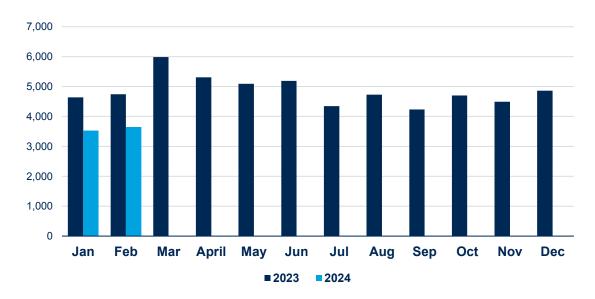
#### New routes for 2024

Nine routes are launching in time for summer travel to meet the growing demand from the Columbus region:

- May 8 Spirit to Myrtle Beach (MYR) four times a week through July 8
- May 8 Spirit to New York-LaGuardia (LGA) daily
- May 22 Frontier to Philadelphia (PHL) three times a week
- May 22 Frontier to New Orleans (MSY) three times a week
- June 5 Spirit to Boston (BOS) daily
- June 5 Spirit to Newark (EWR) daily
- June 8 Delta to Salt Lake City (SLC) daily
- June 8 Southwest to San Diego (SAN) on Saturdays
- June 9 Southwest to Kansas City (MCI) on Sundays

#### AIR CARGO SERVICE

#### Cargo volume by month for LCK (metric tons)



#### **Cargo activity**

- March cargo volume was down 38.7% from the year prior, and down 29.4% year-to-date
- March cargo operations were down 38.2% from the year prior, and down 27.3% year-to-date

The airfreight market at Rickenbacker continues to experience a deep post-COVID drop caused by factors that include additional and lower cost belly space capacity coming back online due to the resumption and, in some cases, expansion of transpacific passenger routes. This brings competing options into play for shippers who were significantly impacted by recordhigh transportation costs during the pandemic years, and now those shippers are extremely cost-sensitive. These factors are also causing airfreight and freighter service shifts toward legacy gateway airports where freight options are comingled with large international passenger operations. Meanwhile on the domestic side, LCK's largest package carrier FedEx is going through a \$4 billion cost-cutting exercise due to lower express package volumes and is pursuing cuts to both pilots and flight schedules. Rickenbacker has been affected on both fronts.

#### **MARKETING**

#### **Paid advertising campaign**

Advertising efforts are underway in Central Ohio to educate the community about our air service and parking offerings. To promote air service, a mix of digital billboards, social media ads, YouTube ads, digital ads, and ads in Columbus CEO magazine are highlighting that Columbus offers more nonstop destinations than ever before and reminding travelers about Delta's new daily nonstop service to Salt Lake City. Ads are geared toward a target audience and include retargeting anyone who visits FlyColumbus.com.

Air service advertising is in the market now and runs through June, picking back up in September. Meanwhile, parking advertising during spring break wrapped up in early April and will restart again in late May. Parking ads, digital and on social media, drive awareness to target audiences about the variety of parking options at the airport, including valet service. Additionally,

select subscribers to USA Today and the Columbus Dispatch that fit the parking audience demographics will receive marketing emails about our parking services. Visitors to FlyColumbus. com are also retargeted with parking ads.



#### **CUSTOMER EXPERIENCE**

#### New mural arriving soon

Thanks to an employee suggestion and through an RFP process, CRAA has hired local artist Adam Hernandez to paint a mural celebrating the Tuskegee Airmen at Rickenbacker International Airport, home to the airmen from 1946–1949. The 40'x 9.5' mural will be an expansion of the existing Tuskegee Airmen Memorial, paying homage to the group of African American pilots who broke racial barriers in the military and society at large by serving their country with distinction during World War II.

The mural, to be located on a large wall near the control tower and the main entrance gate to the Columbus Air Show, will be completed in time to be viewed by thousands of air show attendees. Prominently featuring base commander Col. Benjamin Davis Jr., the mural will reflect the airmen's courage and patriotism. Many know these airmen by their "Red Tails" nickname, which they acquired from the deep red painted tails of their fighter planes and will also be featured in the mural.

#### Mural mock-up



#### **GOVERNMENT AFFAIRS**

#### **Capitol Hill visits**

On February 28 and 29, President & CEO Joe Nardone and Director of Communications and Public Affairs Kristen Easterday headed to Washington D.C. to visit with Central Ohio legislative leaders and their staff on the new CMH terminal project and other policy issues. These were fruitful conversations, helping to prime CRAA's future funding request from the Airport Terminal Program in fiscal year 2025.

#### **U.S. Foreign Trade Zone Parity Act**

On April 18, Congressman Brad Wenstrup introduced H.R. 8059, the U.S. Foreign Trade Zone Parity Act. This bipartisan bill prevents U.S. trade policy from favoring the foreign e-commerce distribution operations that undermine U.S.-based operations. The bill is cosponsored by central Ohio's Congressman Mike Carey.

CRAA thanks Congressman Wenstrup for his leadership in proposing this legislation. As the grantee and administrator of Foreign-Trade Zone 138, covering 25 counties in Central Ohio and 20 companies employing 7,434 individuals, we believe this bill will correct a significant economic disparity affecting U.S. companies. This legislation eliminates this imbalance, securing jobs and business operations in Ohio.

Current U.S. law allows companies to ship products directly from foreign warehouses to U.S. consumers duty and tax-free (including exemption from additional Section 301 China tariffs) if the products are valued at \$800 or less. Retailers and brands located within U.S.-based foreign trade zones (FTZs) are barred from this same duty-free benefit on otherwise identical shipments and face up to a 60% cost disadvantage per shipment. This bill fixes that issue, allowing companies operating in the nearly 300 U.S. based FTZs to utilize de minimis entry procedures, creating parity with foreign distributors.

#### **COMMUNITY EVENTS**



#### **Civil Rights Symposium**

Khori Baylor, Supervisor, Contracts & Procurement, was invited to speak about procurement and the new CMH terminal project at the Ohio Department of Transportation's Civil Rights Symposium. Also at the event, our construction partner Elford was presented with ODOT's "Prime Contractor of the Year" award for their efforts in Excellence in Diversity and Inclusion.



#### **New terminal presentations**

Kristen Easterday, Director, Communications & Public Affairs, presented about the new terminal project to the Central Ohio chapter of the women in transportation group, WTS on March 6. Presentations on the new CMH terminal were also provided over the last two months to the City of Whitehall, Tri-Village Chamber, COTA's Strategic & Operation Planning Committee and Experience Columbus' Hospitality Committee.





Registration is open for the John Glenn International Runway 5K Run & Walk, Saturday, September 14. Proceeds benefit Honor Flight Columbus, a nonprofit organization that provides senior veterans with a day in the nation's capital to visit the memorials built in their honor.

#### **EMPLOYEE RECOGNITIONS**

#### **2023 EMPLOYEES OF THE YEAR:**

Luke Curtis, Operations Supervisor, and Alex Schott, Operations Coordinator

- They both are recognized for introducing the benefits of drones to CRAA
- They developed the program completely in-house, saving money and generating excitement
- How drones have helped CRAA so far:
  - Finding a broken fence at TZR without the drone, staff would have had to walk the fence line through trees, weeds, and shrubs and it would've taken several hours to find the issue
  - Documenting the full-scale exercise
  - Providing thermal imaging to ARFF to aid in training
  - Mapping of new taxiway C with diagrams and overlays
     this would have taken months without the UAS

#### 2023 EMPLOYEE OF THE YEAR HONORABLE MENTION:

Sandra Sweeny, IT Project Manager

#### **2023 EMPLOYEE AWARD OF EXCELLENCE RECIPIENTS:**

- Fay Wedlund, Communications Center Manager
- Jamal Elmajdoubi, Building Maintenance Electrician II
- Derek Erlenbach, Airfield Maintenance Operator II
- · Luis Reyes, Plumber



**Luke Curtis**Supervisor, Airport Operations



Alex Schott
Coordinator, Airport Operations



#### Wing receives HR Impact Award

Congratulations to Cammi Wing, Director, HR, who was named a Columbus Business First 2024 HR Impact Award winner. Pictured here: Doug Buchanan, Editor in Chief, Columbus Business First; Karen Morrison, CRAA Board member; Barb Harry, Program Manager, Labor & Employee Relations; Cammi; Richard Jones, Director, Tech. Services; and Kristen Easterday, Director, Communications & Public



#### Comm Center team recognized

April 14–20 was National Public Safety Telecommunicators Week — thank you to our Comm Center team for their dedication in keeping us and our customers safe.

# President & CEO Report

Columbus Regional Airport Authority

**April 2024** 



## **Busiest month ever and new nonstop flights**





## **Taxiway C Relocation**





## **Employee recognitions**



**Luke Curtis**Supervisor, Airport Operations



Alex Schott
Coordinator, Airport Operations



## **Employee recognitions**



Sandra Sweeny IT Program Manager



Fay Wedlund
Communications
Center Manager



Jamal
Elmajdoubi
Building
Maintenance
Electrician II



Derek
Erlenbach
Airfield
Maintenance
Operator II



Luis Reyes
Plumber



## Monthly Statistics Report

Report compiled from self-reported airline statistics

March 2024



## JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT March 2024

PASSENGERS								
Airline								
Air Canada Express								
Alaska								
American								
Breeze								
Delta								
Frontier								
Southwest								
Spirit								
Sun Country								
United								
AIRLINES TOTALS								
CHARTER TOTALS								
AIRPORT TOTALS								

Total Passengers - Monthly									
Totals	Compared to 2023 (YOY)								
Mar	Mar	Actual	Percent						
2024	2023	Change	Change						
3,243	2,276	967	42.5%						
8,001	8,259	-258	-3.1%						
170,498	173,316	-2,818	-1.6%						
8,014	3,688	4,326	117.3%						
121,013	118,053	2,960	2.5%						
3,985	4,714	-729	-15.5%						
289,484	253,069	36,415	14.4%						
68,941	50,410	18,531	36.8%						
744	-	744	-						
99,454	97,670	1,784	1.8%						
773,377	711,455	61,922	8.7%						
4,553	4,850	-297	-6.1%						
777,930	716,305	61,625	8.6%						

Total Passengers - Year to Date				
Totals	Compared to 2023 (YOY)			
YTD	YTD	Actual	Percent	
2024	2023	Change	Change	
7,809	6,144	1,665	27.1%	
18,817	19,788	-971	-4.9%	
450,982	439,159	11,823	2.7%	
21,466	9,089	12,377	136.2%	
319,883	302,393	17,490	5.8%	
13,807	12,973	834	6.4%	
696,420	620,729	75,691	12.2%	
166,168	133,357	32,811	24.6%	
967	-	967	-	
271,197	265,054	6,143	2.3%	
1,967,516	1,808,686	158,830	8.8%	
9,811	8,307	1,504	18.1%	
1,977,327	1,816,993	160,334	8.8%	

CARGO		
Airline		
Alaska		
American		
Delta		
Southwest		
United		
AIRLINES TOTALS		
CARGO AIRLINES TOTALS		
AIRPORT TOTALS		

Total Cargo (Freight and Mail) - Monthly				
Totals	Compared to 2023 (YOY)			
Mar	Mar	Actual	Percent	
2024	2023	Change	Change	
3,094	22,984	-19,890	-86.5%	
26,615	47,869	-21,254	-44.4%	
87,524	103,953	-16,429	-15.8%	
468,544	590,915	-122,371	-20.7%	
67,780	111,543	-43,763	-39.2%	
653,557	877,264	-223,707	-25.5%	
33,965	32,296	1,669	5.2%	
687,522	909,560	-222,038	-24.4%	

Total Cargo (Freight and Mail) - Year-To-Date				
Totals	Compared to 2023 (YOY)			
YTD	YTD	Actual	Percent	
2024	2023	Change	Change	
11,681	65,397	-53,716	-82.1%	
99,288	121,546	-22,258	-18.3%	
378,310	189,624	188,686	99.5%	
1,308,895	1,498,314	-189,419	-12.6%	
228,743	223,037	5,706	2.6%	
2,026,917	2,097,918	-71,001	-3.4%	
51,580	110,771	-59,191	-53.4%	
2,078,497	2,208,689	-130,192	-5.9%	
	_			

AIRCRAFT OPERATIONS
Airline
Air Canada Express
Alaska
American
Breeze
Delta
Frontier
Southwest
Spirit
Sun Country
United
AIRLINES TOTALS
CHARTER TOTALS
CARGO AIRLINES TOTALS
AIRPORT TOTALS

Actual Landing Operations - Monthly				
Totals	Compared to 2023 (YOY)			
Mar 2024	Mar 2023	Actual Change	Percent Change	
31	28	3	10.7%	
31	26	5	19.2%	
988	1,051	-63	-6.0%	
38	20	18	90.0%	
650	704	-54	-7.7%	
13	12	1	8.3%	
1,154	1,020	134	13.1%	
206	166	40	24.1%	
4	-	4	-	
562	552	10	1.8%	
3,677	3,579	98	2.7%	
93	91	2	2.2%	
7	43	-36	-83.7%	
3,777	3,713	64	1.7%	

Actual Landing Operations - Year to Date				
Totals	Compared to 2023 (YOY)			
YTD	YTD	Actual	Percent	
2024	2023	Change	Change	
86	83	3	3.6%	
75	70	5	7.1%	
2,870	2,989	-119	-4.0%	
117	49	68	138.8%	
1,798	1,934	-136	-7.0%	
51	39	12	30.8%	
3,016	2,692	324	12.0%	
553	479	74	15.4%	
6	-	6	-	
1,645	1,617	28	1.7%	
10,217	9,952	265	2.7%	
286	273	661	4.8%	
24	102	35	-76.5%	
10,527	10,327	200	1.9%	

#### JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT March 2024 Monthly by Passengers Spirit 8.9% Sun Country United 0.1% 12.8% Other - (Charters) 0.6% Air Canada Southwest 37.2% 0.4% Alaska 1.0% American 21.9% Delta 15.6% Frontier 0.5% Breeze 1.0% Notes: Figures may not add up to 100% due to rounding Year to Date by Passengers Spirit 8.4% Sun Country United 0.0% 13.7% Other - (Charters) Southwest 35.2% 0.5% Air Canada Express 0.4% Alaska 1.0% American 22.8% Delta Frontier 16.2% Breeze Notes: 1.1% Figures may not add up to 100% due to rounding **Total Passengers** 900,000 800,000 700,000 600,000 500,000 400,000 300,000 200,000 100,000 0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec **-**2019 **— -**2020 **--**2021 **--**2022 **--**2023 **--**2024 Year Mar **May** 772,991 Growth Jan Feb **Apr** 707,185 Jun Jul **Aug** 737,440 **Sep** 695,409 Oct Nov Dec Total 779,088 586,025 775,533 783,122 733,710 8,637,108 2019 580,704 783.831 702.070 6.1% 252,287 2020 602,022 222,576 603,467 345,418 28,943 73,769 492,089 164,700 575,626 237,756 232,096 210,233 550,019 268,914 249,522 3,269,127 5,822,322 -62.2% 378,159 558,762 585,811 587,736 78.1% 413,942 635,429 603,585 2021 218.588 440,753 685,860 692,343 585,358 2022 462,587 658,147 633,049 679.423 634,576 654,190 688,029 640,716 7,455,031 28.0% 546,067 554,621 716,305 680,078 742,202 774,109 779,878 710,356 707,689 771,458 710,325 682,523 8,375,611 12.3% 2023 777,930 612,698 2024 586,699 1,977,327 24 vs 23 7.4% 10.5% YE Peak Month 8.6% Prepared by the Business Development Division, Columbus Regional Airport Authority

## RICKENBACKER INTERNATIONAL AIRPORT March 2024

PASSENGERS		
Airline		
Allegiant Air		
Miami Air		
Sun Country		
Other Charters		
	AIRPORT TOTALS	

Total Passengers - Monthly			
Totals	Compared to 2023 (YOY)		
Mar	Mar	Actual	Percent
2024	2023	Change	Change
24,940	23,560	1,380	5.9%
-	-	-	-
-	-	-	-
-	-	-	-
24,940	23,560	1,380	5.9%

Total Passengers - Year to Date				
Totals	Compared to 2023 (YOY)			
YTD	YTD	Actual	Percent	
2024	2023	Change Cha		
58,830	55,197	3,633	6.6%	
-	-	-	-	
		-	-	
-	-		-	
58,830	55,197	3,633	6.6%	

CARGO		
Airline		
AirBridgeCargo		
Asiana		
Cargolux		
Cathay Pacific		
China Airlines		
Emirates		
Etihad		
FedEx		
Korean Air		
UPS		
Other Cargo Charters - Domestic		
Other Cargo Charters - International		
AIRPORT TOTALS		
TOTAL DOMESTIC		
TOTAL INTERNATIONAL		
AIRPORT TOTALS		

Total Cargo (Freight and Mail) - Monthly				
Totals	Compared to 2023 (YOY)			
Mar	Mar	Actual	Percent	
2024	2023	Change	Change	
-	-	-	-	
-	-	-	-	
-	1,458,853	-1,458,853	-100.0%	
-	252,026	-252,026	-100.0%	
-	-	-	-	
569,050	639,827	-70,777	-11.1%	
-	-	-	-	
5,470,732	5,986,901	-516,169	-8.6%	
-	-	-	-	
1,803,910	1,988,202	-184,292	-9.3%	
31,399	107,780	-76,381	-70.9%	
215,658	2,770,158	-2,554,500	-92.2%	
8,090,749	13,203,747	-5,112,998	-38.7%	
7,306,041	8,082,883	-776,842	-9.6%	
784,708	5,120,864	-4,336,156	-84.7%	
8,090,749	13,203,747	-5,112,998	-38.7%	

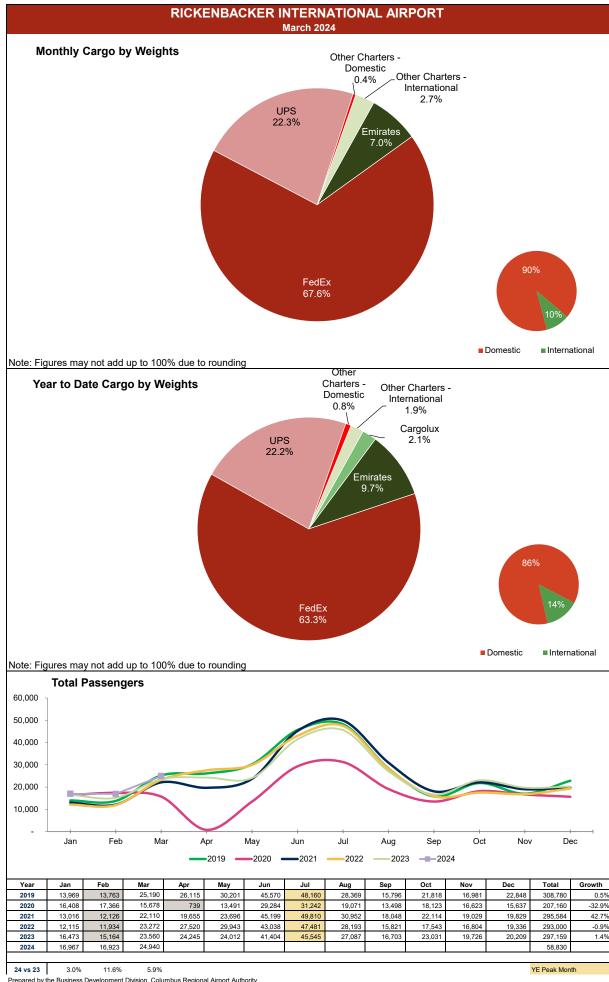
Total Cargo	Total Cargo (Freight and Mail) - Year-To-Date						
Totals	Compared to 2023 (YOY)						
YTD	YTD	Actual	Percent				
2024	2023	Change	Change				
-	-	-	-				
-		-	-				
499,274	4,243,993	-3,744,719	-88.2%				
-	584,546	-584,546	-100.0%				
-	-	-	-				
2,328,506	2,023,128	305,378	15.1%				
-	-	-	-				
15,130,419	16,531,165	-1,400,746	-8.5%				
-		-	-				
5,312,749	5,518,920	-206,171	-3.7%				
190,280	171,720	18,560	10.8%				
454,277	4,805,919	-4,351,642	-90.5%				
23,915,505	33,879,391	-9,963,886	-29.4%				
20,633,448	22,221,805	-1,588,357	-7.1%				
3,282,057	11,657,586	-8,375,529	-71.8%				
23,915,505	33,879,391	-9,963,886	-29.4%				

AIRCRAFT OPERATIONS				
Airline				
Allegiant Air				
Miami Air				
Sun Country				
Other Charters				
PASSENGER OPERATIONS TOTALS				
AirBridgeCargo				
Asiana				
Cargolux				
Cathay Pacific				
China Airlines				
Emirates				
Etihad				
FedEx				
Korean Air				
UPS				
Other Cargo Charters - Domestic				
Other Cargo Charters - International				
CARGO OPERATIONS TOTALS				
AIRPORT TOTALS				

Actual Landing Operations - Monthly					
Totals	Compared to 2023 (YOY)				
Mar	Mar	Actual	Percent		
2024	2023	Change	Change		
84	76	8	10.5%		
-	-	-			
-	-	-			
-	-	-			
84	76	8	10.5%		
-	-	-			
-		-			
-	9	-9	-100.0%		
-	9	-9	-100.0%		
-	-	-			
4	4	-	0.0%		
-	-	-			
88	144	-56	-38.9%		
-	-	-			
27	28	-1	-3.6%		
72	97	-25	-25.8%		
19	49	-30	-61.2%		
210	340	-130	-38.2%		
294	416	-122	-29.3%		

Actual Landing Operations - Year to Date					
Totals	Compared to 2023 (YOY)				
YTD	YTD	Actual	Percent		
2024	2023	Change	Change		
197	180	17	9.4%		
-	-	-	-		
		-	-		
-		-	-		
197	180	17	9.4%		
-	-	-	-		
-	-		-		
5	23	-18	-78.3%		
-	18	-18	-100.0%		
-	-	-	-		
13	12	1	8.3%		
-	-	-	-		
285	393	-108	-27.5%		
-	-	-	-		
78	79	-1	-1.3%		
245	274	-29	-10.6%		
28	101	-73	-72.3%		
654	900	-246	-27.3%		
851	1,080	-229	-21.2%		

Notes: Due to the COVID-19 pandemic that has impacted traffic since



# **COMBINED AIRPORTS TRAFFIC REPORT**

March 2024

	To	otal Passeng	ers - Monthly		Tota	ıl Passengers	s - Year to Date	е
PASSENGERS		Compared to 2023 (YOY)			Compared to 2023 (YOY)			
Airports	Mar 2024	Mar 2023	Actual Change	Percent Change	YTD 2024	YTD 2023	Actual Change	Percent Change
John Glenn International	777,930	716,305	61,625	8.6%	1,977,327	1,816,993	160,334	8.8%
Rickenbacker International	24,940	23,560	1,380	5.9%	58,830	55,197	3,633	6.6%
AIRPORT TOTALS	802,870	739,865	63,005	8.5%	2,036,157	1,872,190	163,967	8.8%
CARGO	Total Ca	<u> </u>	and Mail) - Mo	onthly	Total Cargo	· ·	d Mail) - Year-	Го-Date
		Compared to	2023 (YOY)			Compared to 2	2023 (YOY)	
Airports	Mar 2024	Mar 2023	Actual Change	Percent Change	YTD 2024	YTD 2023	Actual Change	Percent Change
John Glenn International	687,522	909,560	-222,038	-24.4%	2,078,497	2,208,689	-130,192	-5.9%
Rickenbacker International	8,090,749	13,203,747	-5,112,998	-38.7%	23,915,505	33,879,391	-9,963,886	-29.4%
AIRPORT TOTALS	8,778,271	14,113,307	-5,335,036	-37.8%	25,994,002	36,088,080	-10,094,078	-28.0%
AIRCRAFT OPERATIONS	Actual	Landing Ope	erations - Moi	nthly	Actual La	anding Opera	tions - Year to	Date
		Compared to	2023 (YOY)			Compared to 2	2023 (YOY)	
Airports	Mar 2024	Mar 2023	Actual Change	Percent Change	YTD 2024	YTD 2023	Actual Change	Percent Change
John Glenn International	3,777	3,713	64	1.7%	10,527	10,327	200	1.9%
Rickenbacker International	294	416	-122	-29.3%	851	1,080	-229	-21.2%
AIRPORT TOTALS	4,071	4,129	-58	-1.4%	11,378	11,407	-29	-0.3%

Notes: Due to the COVID-19 pandemic that has impacted traffic since 1Q2020, 2019 data is noted here for baseline comparisons



#### **RESOLUTION 11-2024**

A RESOLUTION AUTHORIZING AN AMENDMENT TO THE CONSTRUCTION MANAGER AT RISK CONTRACT WITH HENSEL PHELPS CONSTRUCTION CO. IN THE AMOUNT OF \$28,353,833.00 FOR GUARANTEED MAXIMUM PRICE AMENDMENT #2 RELATED TO THE NEW TERMINAL PROJECT AT JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT.

**RESOLVED**, To authorize the President & CEO to execute an amendment to the Construction Manager at Risk contract with Hensel Phelps Construction Co. (Hensel Phelps) in the amount of \$28,353,833.00 for Guaranteed Maximum Price (GMP) Amendment #2 related to the New Terminal Project (Project) at John Glenn Columbus International Airport.

**Background:** The current terminal at John Glenn Columbus International Airport (CMH) opened on September 21, 1958. The age of the existing facility and related infrastructure, combined with a current terminal capacity of 10 million annual passengers and the need to prepare for the future, necessitates construction of a new terminal at CMH.

Contracts to engage an Architect/Engineer and other professional services for the Project were approved by the Board in 2022, with design services commencing in May 2022. Resolution 28-2023 approved Hensel Phelps as the Construction Manager at Risk for the Project with an initial contract amount of \$3,956,488.00 for preconstruction services. Resolution 01-2024 approved GMP Amendment #1 in the amount of \$250,269,691.00.

GMP Amendment #2 includes funding for mechanical, electrical, plumbing, fire protection, and low voltage preconstruction services as well as insurance premiums for general liability and builder's risk policies. GMP Amendment #2 will bring the total Board authorization to \$282,580,012.00.

GMP Amendment #2 will be funded from airport reserves and/or lines of credit and is included in the 2024 approved Capital Budget. Subsequent GMP amendments for additional phases of the Project will be submitted to the Board of Directors for approval.

CRAA values the importance of diversity and inclusion. As such, Hensel Phelps has targeted an overall Diversity Business Partner (DBP) participation of 25% during the construction phase of the Project and is projecting a 32.50% DBP participation through GMP #2.

CRAA staff recommends Board approval of Resolution 11-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE	COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION
NO. 11-2024 ON THE 30TH DAY OF APRIL 2024.	

X	X
Ву	Attest
Board Chair	Secretary to the Board



# RESOLUTION 12-2024

A RESOLUTION AUTHORIZING PURSUIT, ACCEPTANCE, AND EXECUTION OF A FUTURE DEFENSE COMMUNITY INFRASTRUCTURE PILOT PROGRAM GRANT FOR THE RUNWAY 5L-23R REHABILITATION PROJECT AT RICKENBACKER INTERNATIONAL AIRPORT.

**RESOLVED,** To authorize the pursuit, acceptance, and execution of a future Defense Community Infrastructure Pilot (DCIP) Program grant from the Department of Defense Office of Local Defense Community Cooperation (OLDCC) for Project #17009, Runway 5L-23R Rehabilitation at Rickenbacker International Airport (LCK).

**Background:** Runway 5L-23R is the north parallel runway at LCK and measures 11,902 feet long by 150 feet wide, including varying width paved shoulders. The runway, originally constructed by the U.S. Air Force in the 1960's, has undergone numerous renovation projects. Most recently, multiple large patches of asphalt have been milled and overlaid in varying thicknesses to keep the runway operational. The Columbus Regional Airport Authority (CRAA) Operations Department also implemented Notices to Air Missions (NOTAM's) restricting the size of aircraft allowed to operate on the runway to further reduce damage and deterioration. The runway was identified in the Pavement Management Program (PMP) as needing rehabilitation due to asphalt cracking and weathering. The 2021 PMP Update showed the Pavement Condition Index (PCI) below the critical value of 65 established for heavier aircraft runway pavements. The critical PCI value is considered the point at which pavement maintenance is no longer cost effective and pavement rehabilitation actions, such as overlays or reconstruction, are recommended. In 2021, the average PCI value for Runway 5L-23R was 52.

Resolution #44-2022 authorized preliminary engineering for the runway in support of a DCIP grant proposal and application. DCIP is a competitive grant program administered by the OLDCC to fund construction of eligible community infrastructure projects that support a military installation by enhancing value or installation resilience. Eligible projects must start construction within 12 months of grant award and be complete within five (5) years. The proposal deadline is June 17, 2024. If the proposal is successful, CRAA will submit a grant application in the July/August timeframe with a grant award signed by September 30, 2024.

The estimated total cost for Project #17009, Rickenbacker Runway 5L-23R Rehabilitation, is \$11,834,655.00. DCIP proposals require a 30% matching share and grant funds can only be used for physical/hard construction costs, which includes construction inspection and materials testing. The DCIP grant would fund \$7,958,759.00 of construction, or approximately 67.2%. The remaining 30% of construction cost and all other project costs totaling \$3,875,896.00 would be funded from CRAA Cash Reserves. Separate resolutions for detailed engineering design, including bid phase services, and construction will be brought to the Board at the appropriate time.

CRAA staff recommends Board approval of Resolution 12-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIR	RPORT AUTHORITY BY RESOLUTION
NO. 12-2024 ON THE 30TH DAY OF APRIL 2024.	

X	X
By	Attest
Board Chair	Secretary to the Board



# **RESOLUTION 13-2024**

A RESOLUTION AUTHORIZING A CONSTRUCTION CONTRACT WITH GILDEA GROUP, LLC, IN THE AMOUNT OF \$399,586.00 FOR MAINTENANCE HANGAR ROOF REHABILITATION AT BOLTON FIELD AIRPORT.

**RESOLVED**, To authorize a construction contract in the amount of \$399,586.00 with Gildea Group, LLC (Gildea), for Project #22071, Maintenance Hangar Roof Rehabilitation at Bolton Field Airport (TZR).

**Background:** The maintenance hangar at TZR was built in 1969, and retains its original, low-profile, metal lap roof system over steel framing. Spot repairs and preventative maintenance have been completed throughout the roof and several panels are rusted and failing at the fastener locations. Additionally, the undersides of the panels are insulated with fiberglass which has deteriorated over time and is starting to separate. Based on inspection and assessment by Roof Management, LLC (Roof Management), the roof has reached the end of its useful life.

Roof Management was engaged by the Columbus Regional Airport Authority (CRAA) to provide contract scopes and construction documents to support the bidding of a replacement roof which includes the installation of a total interior protection system, removal of the existing roof panels down to the steel framing, disposal of the existing fiberglass insulation, removal of the existing gutters and downspouts, and replacement with a new roof system. The new roof system will consist of new steel decking, two (2) layers of 2.6-inch insulation, and a new 60 mil, mechanically fastened, Thermoplastic Polyolefin (TPO) roof membrane. The project scope includes the installation of new gutters and downspouts. This project was competitively solicited, and bids were received on April 4, 2024.

The engineer's estimate for construction is \$525,000.00 for the base bid and the following bids were received:

Company	Base Bid
Gildea Group LLC	\$399,586.00
Damschroder Roofing, Inc.	\$469,519.78
JB Roofing, a Tecta America Company, LLC	\$523,820.00

After review by CRAA staff, Gildea was determined to be the lowest responsive and responsible bidder.

The total contract amount is \$399,586.00, which will be funded from CRAA reserves. The Project is included in the 2024 Capital Budget.

The Diversity Business Partner (DBP) goal for this project is 15%. Gildea has committed to 22.52% DBP participation and has identified Reed Building Supply as their DBP partners.

CRAA staff recommends Board approval of Resolution 13-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 13-2024 ON THE 30TH DAY OF APRIL 2024.

X	X
Ву	Attest
Board Chair	Secretary to the Board



# RESOLUTION 14-2024

A RESOLUTION AUTHORIZING AN AGREEMENT WITH DN TANKS, LLC, IN THE AMOUNT OF \$2,261,125.00 FOR THE GLYCOL COLLECTION TANKS INTERIOR LINING PROJECT AT JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT.

**RESOLVED,** To authorize an agreement with DN Tanks, LLC (DN Tanks), in the amount of \$2,261,125.00 for Project #30023, Glycol Collection Tanks Interior Lining, at John Glenn Columbus International Airport (CMH).

**Background:** In 2003, the Columbus Regional Airport Authority (CRAA) designed and constructed a glycol collection system which includes two (2), 4-million-gallon concrete retaining tanks, for CMH aircraft deicing operations. For the past 20 years, the glycol tanks, manufactured by DN Tanks, have collected and stored glycol during the deicing period of each winter season. Interior inspections of the tanks have been completed on a yearly basis and it has been determined that the tank linings are nearing the end of their useful life. A relining will be required to extend the life of the existing tanks for an additional 20 years.

CRAA contracted with CDM Smith (CDM) for the study and design of the interior relining. Following a review of available options from several lining manufacturers, DN Tanks, the original equipment manufacturer (OEM), was approved as a Direct-Selection vendor. DN Tanks relining solution was cost-effective compared to third party competitors, will extend the warranty of the existing tanks, and provide needed maintenance repairs. Only relining and maintenance repairs by the OEM will not compromise the structural integrity of the concrete tanks or affect the existing tank warranty.

The contract value of \$2,261,125.00 for this project will be funded through Passenger Facility Charges and is included in the 2024 Capital Budget.

CRAA staff recommends Board approval of Resolution 14-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 14-2024 ON THE 30TH DAY OF APRIL 2024.

X	X
Ву	Attest
Board Chair	Secretary to the Board



# **RESOLUTION 15-2024**

A RESOLUTION AUTHORIZING AN AGREEMENT IN THE AMOUNT OF \$270,845.00 WITH GLOBAL AVIATION SERVICES, LLC DBA PROFLO INDUSTRIES, FOR THE PURCHASE OF ONE (1) FUEL TRUCK FOR USE AT RICKENBACKER INTERNATIONAL AIRPORT.

**RESOLVED,** To authorize an agreement in the amount of \$270,845.00 with Global Aviation Services, LLC dba ProFlo Industries (ProFlo), for the purchase of one (1) new fuel truck for use at Rickenbacker International Airport (LCK).

**Background:** The Columbus Regional Airport Authority (CRAA) maintains a fleet of approximately 55 pieces of heavy-duty drivable ground support equipment at LCK which includes fuel trucks for both aircraft and ground support use. This fleet requires periodic updating and replacement as equipment reaches the end of its useful life.

CRAA currently utilizes a 2005 Ford fuel truck to refuel ground support and other equipment in the field at LCK. This unit is in poor condition with engine and cab issues and is scheduled for replacement this year. Because of fleet alignment, including commonality of parts and maintenance, and fuel type availability, the new unit specifications were for a Ford 750 Standard Cab 2-Wheel Drive with a 33,000-pound Gross Vehicle Weight Rating carrier vehicle with a 3,000-gallon stainless steel tank, split into 1,000- and 2,000-gallon compartments for both unleaded and diesel fuels.

CRAA completed a solicitation for quotes (SFQ-AFM-2023-0209) from three (3) known vendors of such equipment based upon required specifications. The submissions and subsequent pricing are identified below. Garsite could not meet all the specifications and was considered non-responsive.

Vendor	Total Cost
Global Aviation Services, LLC dba ProFlo	
Industries	\$270,845.00
SkyMark Refuelers, LLC	\$298,200.00
Garsite	\$237,500.00 (non-responsive)

After review by CRAA staff, ProFlo was determined to be the lowest responsive and responsible bidder.

#### -Continued-

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBI	US REGIONAL AIRPORT AUTHORITY B	Y RESOLUTION
NO. 15-2024 ON THE 30TH DAY OF APRIL 2024.		

X	X
Ву	Attest
Board Chair	Secretary to the Board



# **RESOLUTION 15-2024**

While CRAA values the importance of diversity and inclusion, due to the limited and/or specialty nature of this purchase as well as the lack of sufficient subcontracting opportunities, the establishment of a Diversity Business Partner (DBP) Goal was not justified.

The total cost for the equipment to be purchased under this agreement is \$270,845.00, with an estimated delivery date of 120 days after receipt of order. This purchase was included in the 2024 Capital Budget and is funded by CRAA Capital Reserve Funds.

CRAA staff recommends Board approval of Resolution 15-2024.



# **RESOLUTION 16-2024**

A RESOLUTION AUTHORIZING AN AGREEMENT WITH AXON ENTERPRISE, INC. IN AN AMOUNT NOT TO EXCEED \$437,001.46 FOR BODY WORN CAMERAS, FLEET CAMERA SYSTEMS, INTERVIEW ROOM CAMERA, VIDEO MANAGEMENT SYSTEM AND IMPLEMENTATION SERVICES.

**RESOLVED,** To authorize an agreement in an amount not to exceed \$437,001.46 with Axon Enterprise, Inc. (Axon) for Body Worn Cameras, Fleet Camera Systems, Interview Room Camera, Video Management System, and Implementation Services for use at John Glenn Columbus International Airport (CMH), Rickenbacker International Airport (LCK), and Bolton Field Airport (TZR) for Project #24057, Body Worn Cameras.

**Background:** The Columbus Regional Airport Authority (CRAA) currently relies on CCTV to document an officer's interaction with the public, and audio/video is not recorded anywhere outside the terminal except during traffic stops or when cruiser cameras are specifically activated. This project will enhance safety for officers and civilians by providing officers with Body Wom Cameras (BWC), documenting police interactions for increased transparency, and demonstrating to the public and employees of CRAA the professional work our highly trained public safety teams do every day.

On July 26, 2023, CRAA issued a Request for Proposals (RFP-PUB-2023-029) for this project. CRAA received four (4) responses on August 23, 2023, which are listed in order of evaluation team ranking:

Company	Score
Axon Enterprise, Inc.	89.07
Motorola Solutions, Inc.	71.21
Utility Associates, Inc.	69.67
Coban Technologies, Inc.	60.16

The CRAA Selection Committee reviewed and ranked all proposals, which included price as one of the factors. All met the minimum qualifications and requirements of the RFP. After rankings were compiled, which were based upon the technical proposal, Disadvantaged Business Enterprise/Diversity Business Partner (DBE/DBP) plan, and pricing, CRAA conducted a thirty (30) day pilot trial of the top two (2) BWC solutions: Axon and Motorola Solutions. The trial tested and evaluated the performance, features, and usability of the BWC and software solution in the CRAA environment. Use cases were developed to cover typical scenarios and operational aspects relevant to CRAA's requirements. The trial involved hands-on testing of the camera models and software in real-world scenarios, allowing officers to experience and evaluate the functionality, usability, reliability, and effectiveness of the proposed solutions.

-Continued-

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL	L AIRPORT AUTHORITY BY RESOLUTION
NO. 16-2024 ON THE 30TH DAY OF APRIL 2024.	

X	X
Ву	Attest
Board Chair	Secretary to the Board



# **RESOLUTION 16-2024**

The CRAA Selection Committee, comprised of members of CRAA's Public Safety and Innovation & Technology departments, evaluated the RFP responses and feedback from the pilot program, and determined the response from Axon provided the best value to CRAA.

CRAA values the importance of diversity and inclusion. Axon has committed to 3.6% DBP participation for this Project.

The \$437,001.46 five (5) year cost for this project is funded from Department of Justice Equitable Sharing Program Drug Enforcement Administration (DEA) funds: \$267,487.38 in year 1 for equipment and Implementation Services; and \$42,378.52 per year in years 2-5 from future CRAA operating budget allocations for annual software licenses and support fees. The Project is included in the 2024 Capital Budget.

CRAA staff recommends Board approval of Resolution 16-2024.



# **RESOLUTION 17-2024**

A RESOLUTION AUTHORIZING AN AGREEMENT IN THE AMOUNT OF \$1,241,541.00 WITH RADIANT TECHNOLOGY, INC. FOR THE PURCHASE AND INSTALLATION OF TWO (2) NANOLUMENS DVLED VIDEO WALLS AND THE RELOCATION OF BAGGAGE HANDLING SYSTEM VIDEO DEVICES AT JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT, WITH A CONTINGENCY AMOUNT OF \$20,000.00.

**RESOLVED,** To authorize an agreement with Radiant Technology, Inc. (Radiant Technology), in the amount of \$1,241,541.00 for the purchase and installation of two (2) Nanolumens dvLED Video Walls for Concourses A and C, and the relocation of the backend Baggage Handling System (BHS) video devices at John Glenn Columbus International Airport (CMH), for Project #25004, and to authorize an owner-controlled contingency fund to be used as needed for the Project in the amount of \$20,000.00, for a total authorized amount of \$1,261,541.00.

**Background:** The Concourse A and C video walls provide needed wayfinding information to our passengers as well as targeted advertising that may be of value as they begin or end their travels. Columbus Regional Airport Authority (CRAA) recently determined that replacement of the current Concourse A and C video walls was needed due to the walls being at end-of-life and end-of-support. The video walls are actively experiencing maintenance issues. Availability of replacement parts is limited and there is a risk that the video wall monitors will begin to fail and no longer provide an optimal passenger experience. Replacing the failing video walls will increase passenger engagement and ensure a continued revenue stream for CRAA from advertising partnerships.

The replacement video walls provided by Radiant Technology are more energy efficient, utilizing half the power, lowering energy needs in those spaces, and thus lowering CRAA costs. The Agreement with Radiant Technology includes an 8-year warranty to ensure the new video walls will be operational through the remaining lifecycle of our current terminal.

Due to Radiant Technology currently managing our maintenance and service agreement for other video walls at CMH, the CRAA Procurement team approved Radiant Technology as a Direct-Selection vendor. Radiant Technology has been a reliable and trustworthy partner for CRAA, delivering excellent service for our existing service level requirements. This selection aligns with CRAA's Innovation and Technology Guiding Principles: *Apply an Enterprise Lens, Apply Industry Best Practices, Simplify, and Reduce Cyber Risk Profile.* 

The Agreement also includes additional hardware to optimize end user access to all components of the backend BHS system and hardware relocation of the backend BHS devices closer to the bag belts.

The Project will be funded from the 2024 Capital Reserve Fund and is included in the 2024 Capital Budget. The ongoing managed services will not change for 2024 and will be included within future Operating Budgets.

CRAA staff recommends Board approval of Resolution 17-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF	THE COLUMBUS REGIONAL	<b>AIRPORT AUTHORITY E</b>	BY RESOLUTION
NO. 17-2024 ON THE 30TH DAY OF APRIL 202	4.		

X	X
Ву	Attest
Board Chair	Secretary to the Board



# **RESOLUTION 18-2024**

A RESOLUTION AUTHORIZING AN AGREEMENT IN AN AMOUNT NOT TO EXCEED \$275,356.92 WITH LAZ PARKING MIDWEST, LLC, TO PROVIDE GROUND TRANSPORTATION STAFFING AND MANAGEMENT SERVICES AT JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT.

**RESOLVED**, To authorize an agreement in an amount not to exceed \$275,356.92 with LAZ Parking Midwest, LLC (LAZ Parking), to provide Ground Transportation Staffing and Management Services (Services) at John Glenn Columbus International Airport (CMH) for a term of three (3) years, effective July 1, 2024, with two (2) options for the Columbus Regional Airport Authority (CRAA) to renew for additional one (1) year periods.

**Background:** The current agreement between CRAA and Towne Park for Services at CMH will expire June 30, 2024. CRAA issued a Request for Proposals (RFP) to companies interested in providing Services at CMH. Detailed proposals were received from 4 companies on March 21, 2024. The following companies submitted proposals: Elite Parking Service of America (Elite Parking); LAZ Parking Midwest, LLC (LAZ Parking); SP Plus Corporation (SP Plus); and Towne Park.

**Evaluation Results:** CRAA's selection team reviewed and ranked all proposals meeting the minimum qualifications. The team recommends awarding the contract to the highest ranked responsive and responsible Proposer. The tabulated evaluation criteria scores are presented on the following page:

-Continued-

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 18-2024 ON THE 30TH DAY OF APRIL 2024.

X	X
Ву	Attest
Board Chair	Secretary to the Board

Resolution 18-2024 Page 1 of 2



# **RESOLUTION 18-2024**

RFP# PROCURE-261 - Ground Transportation Manag	ement S	ervices			
Evaluation Scorecard Summary		1. Elite Parking	2. LAZ Parking	3. SP Plus	4. Towne Park
·	***********	Services of America	Midwest, LLC	Corporation	
Evaluation Criteria	Weight	Score	Score	Score	Score
1. Operations Plan	20	9.33	12.00	12.00	12.00
(See Attachment A.2, Section 1)					
2. Management, Personnel and Customer Service Plan	15	8.00	11.00	11.00	9.00
(See Attachment A.2, Section 2)					
3. Industry Experience & Qualifications	25	15.00	20.00	21.67	13.33
(See Attachment A.2, Section 3)					
1) TECHNICAL	SCORE	32.33	43.00	44.67	34.33
Total Points	Possible	60	60	60	60
% of Point	Possible	54%	72%	74%	57%
Technical Ranking		4	2	1	3
Evaluation Criteria	Weight	Score	Score	Score	Score
DBE/DBP Plan	10	10.00	0.00	10.00	0.00
(See Attachment A.3)					
7. Price	30	Not Scored	30.00	18.29	Not Scored
Apply Pricing Formula - Insert Score Directly>					
2) TOTAL SCORE		Did not Pass	73.00	72.96	Did not Pass
Overal	Ranking	Did not Pass	1	2	Did not Pass
Price Initial Term + Option Years		Did not Pass	\$ 265,456.92	\$ 435,350.16	Did not Pass

The Diversity Business Partner (DBP) goal for this management contract is 10%. LAZ Parking has committed to a 4% DBP participation goal and has identified Image Concepts as their DBP partner.

CRAA staff recommends Board approval of Resolution 18-2024.

Resolution 18-2024 Page 2 of 2



# **RESOLUTION 19-2024**

A RESOLUTION AUTHORIZING THE EXECUTION OF A THROUGH-THE-FENCE AIRPORT ACCESS AGREEMENT BETWEEN THE COLUMBUS REGIONAL AIRPORT AUTHORITY AND 4300 VENTURE 34910 LLC FOR ACCESS TO THE JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT.

**RESOLVED,** To authorize the execution by the President & CEO of a Through-the-Fence Airport Access Agreement (Airport Access Agreement) between the Columbus Regional Airport Authority (CRAA) and Venture 34910 LLC (4300), providing for access to, and the use of, the airfield facilities at John Glenn Columbus International Airport (CMH) from adjacent property.

**RESOLVED FURTHER**, To authorize the issuance by CRAA of individual Commercial Aeronautical Activity Access Permits (Airport Access Permit) pursuant to the Airport Access Agreement, with tenants of 4300 for access to and use of the CMH airfield from 4300's property for the purpose of conducting permitted aviation related business operations and/or activities.

**Background:** 4300 (F/K/A 4300 East Fifth Avenue, LLC), acquired the existing facilities and property adjacent to CMH in 1997, when the real estate was repurposed from its former use as an aircraft manufacturing plant. 4300 redeveloped the property and facility into a multi-tenant, mixed use facility accommodating aviation and non-aviation tenants alike. Resolution No. 10-1999 authorized the execution of a Master Airport Access Agreement, dated January 19, 2001, between the Parties. The expiration date of the Master Airport Access Agreement has been extended by the Parties while the terms of a new access agreement have been negotiated.

Both CRAA and 4300 desire to enter into a new Through-the-Fence Airport Access Agreement with updated terms for the payment of fees to CRAA for the access privileges, security monitoring and operations (including services and equipment). The initial term of the new Airport Access Agreement is ten (10) years, with one (1) ten (10) year renewal option. Additionally, each tenant of 4300 conducting commercial aviation activities at CMH will enter into an Airport Access Permit with CRAA and pay CRAA fees according to the specific type of permitted operation being conducted.

CRAA staff recommends Board approval of Resolution 19-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 19-2024 ON THE 30TH DAY OF APRIL 2024.

X	X
Ву	Attest
Board Chair	Secretary to the Board

Resolution 19-2024 Page 1 of 1



#### **RESOLUTION 20-2024**

A RESOLUTION AUTHORIZING A DESIGN BUILD CONTRACT WITH CK CONSTRUCTION GROUP, INC. IN THE AMOUNT OF \$178,837,160.00 FOR THE DESIGN, PRECONSTRUCTION SERVICES, AND CONSTRUCTION OF A NEW PARKING GARAGE AS PART OF THE NEW TERMINAL PROJECT AT JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT.

**RESOLVED,** To authorize the President & CEO to enter into a design build contract in the amount of \$178,837,160.00 with CK Construction Group, Inc. (CK), for the design, preconstruction services, and construction of a new parking garage (Garage Project) as a part of Project #22122, New Terminal, at John Glenn Columbus International Airport.

**Background:** The current terminal at John Glenn Columbus International Airport (CMH) opened on September 21, 1958. The age of the existing facility and related infrastructure, combined with a current terminal capacity of 10 million annual passengers and the need to prepare for the future, necessitates construction of a new terminal with an attached parking garage. The new multi-level parking garage, accommodating approximately 5,000 spaces, will be connected to the current Consolidated Rental Car Facility and the new terminal by a pedestrian bridge.

The Gensler/Moody Nolan team, currently designing the new terminal, provided criteria architect services for the Garage Project. A Request for Qualifications, RFQ-ENG-2023-058, for Design Build (DB) Services for the Garage Project was advertised in the Columbus Dispatch on November 30, 2023, for two (2) consecutive weeks. Qualifications were received on January 9, 2024, from seven (7) DB teams: Barton Mallow-Smoot; CK Construction Group, Inc.; Clayco Inc.; Independence Construction; Messer Construction Co.; The Ruhlin Company; and Whiting-Turner Contracting Company. All Respondents were deemed responsive and responsible. Reference checks were completed on each responding DB team.

On February 2, 2024, the Columbus Regional Airport Authority issued a Request for Proposals, Presentations, and Interviews for the above-named project to the three (3) highest ranked teams selected from the preceding Request for Qualifications: CK Construction Group, Inc. (CK), Messer Construction Co. (Messer), and The Whiting-Turner Contracting Company (Whiting-Turner). Proposals were received on March 5, 2024. An Evaluation Committee of three (3) individuals reviewed both the initial qualification submittals and the subsequent RFP submission. The Committee scored the proposals and conducted interviews with all three (3) shortlisted teams. The Committee selected CK Construction Group, Inc. as the best value DB for the project.

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ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 20-2024 ON THE 30TH DAY OF APRIL 2024.

X	X		
Ву	Attest		
Board Chair	Secretary to the Board		



# **RESOLUTION 20-2024**

The design and preconstruction phases of the Garage Project will be funded from airport reserves and/or lines of credit and are included in the 2024 approved Capital Budget at an estimated cost of \$3,963,517.00. Subsequent agreed to phases of the Garage Project will be included in future capital budgets submitted to the Board of Directors for approval.

CRAA values the importance of diversity and inclusion. As such, a Diversity Business Partner (DBP) goal of 15% was established for the Garage Project. CK has committed to 20% DBP participation for the Garage Project and has identified Gunzelman Architecture & Interiors and Desman as their DBP partners for the design phase. CRAA required each DB team to include its philosophy and planned methodology to successfully implement and utilize diverse businesses for the construction phase of the Garage Project.

CRAA staff recommends Board approval of Resolution 20-2024.



# **RESOLUTION 21-2024**

A RESOLUTION OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY RECOGNIZING WILLIAM R. HEIFNER FOR HIS 14 YEARS OF DEDICATION AND EXEMPLARY SERVICE TO THE COLUMBUS REGIONAL AIRPORT AUTHORITY.

WHEREAS, William R. Heifner was appointed to the Columbus Regional Airport Authority (CRAA) Board on November 10, 2009, by the Franklin County Board of Commissioners; and

WHEREAS, during Mr. Heifner's term, numerous significant capital improvements have occurred at both John Glenn Columbus International (CMH) and Rickenbacker International (LCK) Airports including the construction and commissioning of the new CMH south runway 10R-28L; the \$80 million CMH terminal modernization program; the renaming of Port Columbus International Airport to John Glenn Columbus International Airport; the creation of new non-airline revenue streams for CRAA such as the formation of Rickenbacker Aviation, the construction and opening of the Fairfield Inn & Suites and the Residence Inn, the development of the CMH Airside Business Park; the construction of a new consolidated rental car facility; the construction of new air cargo facilities including a Large Livestock Terminal Facility; and the ongoing development of the Rickenbacker Global Logistics Park. Mr. Heifner was also part of the recruitment process for the new Chief Executive Officer of CRAA in 2017; and

WHEREAS, Mr. Heifner served as Board Chair from November 30, 2018, through December 6, 2022; and

WHEREAS, during Mr. Heifner's term as Board Chair he was at the forefront of leading us through a record-breaking year for passenger traffic in 2019, as well as guiding the organization through the COVID-19 pandemic, one of the most significant industry challenges; and

WHEREAS, Mr. Heifner served on numerous Board Committees during his tenure and has chaired the Facilities, Services & Innovation Committee; and

WHEREAS, during Mr. Heifner's tenure on the Board, annual operating revenue increased from \$73.1 million in 2009 to \$141.4 million in 2023; and

WHEREAS, Mr. Heifner has been instrumental in the planning of the new terminal and led efforts to save nearly \$250 million for the New Midfield Terminal Program; and

WHEREAS, Mr. Heifner has supported securing both an architectural team and a construction manager at risk to design and build the New Midfield Terminal Program.

**NOW THEREFORE BE IT RESOLVED**, that the CRAA Board of Directors expresses its thanks and gratitude to William R. Heifner for his exemplary service and dedication over these 14 years.

CRAA staff recommends Board approval of Resolution 21-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 21-2024 ON THE 30TH DAY OF APRIL 2024.

X	_X
Ву	Attest
Board Chair	Secretary to the Board

Resolution 21-2024 Page 1 of 1