





Board Meeting Agenda

Tuesday, February 27, 2024 at 4:00 p.m.

CMH Boardroom

| 1. | Welcome / | Call to Order | E. Kessler |
|----|-------------|--|----------------|
| 2. | Approval of | January 24, 2024 & January 30, 2024 Meeting Minutes | |
| 3. | Committee | Reports | |
| | • | Air Service & Customer Experience | F. Bertley |
| | • | Business Development & Logistics | E. Kessler |
| | • | Human Resources | K. Morrison |
| | • | Facilities, Services & Innovation | P. Chodak III |
| | • | Finance & Audit | J. Miller, Jr. |
| 4. | President 8 | CEO Report | J. Nardone |
| 5. | Resolutions | 3 | |
| | • | 03-2024 – FAA Reimbursement for Relocating Duct Bank | |
| | • | 04-2024 – Green Lot Expansion | |
| | • | 05-2024 – RGLP Cargo Campus Wetland Fill-In | |
| | • | 06-2024 – OHM Advisors Increase | |
| | • | 07-2024 – AVAAP Increase | |
| | • | 08-2024 – Kaiser Consulting Increase | |
| | • | 09-2024 – Hart On-Call Advertising | |
| | • | 10-2024 – Lunne Marketing On-Call Advertising | |
| 6. | Terminal U | pdate | T. McCarthy |
| 7. | Public Com | nment | |
| 8. | Other Busin | ness | |
| 9. | Motion to A | djourn | |



MEETING OF THE CRAA BOARD OF DIRECTORS | MINUTES OF JANUARY 24, 2024

Board of Director Members Present: Elizabeth P. Kessler, Chair

Jordan A. Miller Jr., Vice Chair

Paul Chodak III – Virtual William R. Heifner

Ramon Jones Kenny McDonald

Karen J. Morrison - Virtual

Board of Director Members Absent: Frederic Bertley

CRAA Strategic Leadership Staff: Joseph R. Nardone, President & Chief Executive Officer

Casey Denny, Chief Operations Officer

Kristen Easterday, Director, Communications & Public Affairs

Shannon Fitzpatrick, Chief People Officer

Charlie Goodwin, Chief Business Development Officer Richard Jones, Director, Innovation & Technology Tom McCarthy, Chief Planning & Engineering Officer

Fabio Spino, Chief Financial Officer

CALL TO ORDER

Chair Kessler called the meeting of the Columbus Regional Airport Authority Board of Directors to order at 2:35 p.m., Wednesday, January 24, 2024.

MINUTES

Chair Kessler asked if there were any changes to the minutes for the December 5, 2023 Board meeting. Hearing none, Miller moved for approval; Heifner seconded.

A roll call vote was taken to approve the December meeting minutes:

| | Meeting Minutes | | | | | | |
|--------------------------------|-----------------|-----|-----|---------|--|--|--|
| Board Member: | Absent | Yea | Nay | Abstain | | | |
| Frederic Bertley | Х | | | | | | |
| Paul Chodak III (arrived late) | Х | | | | | | |
| William R. Heifner | | Х | | | | | |
| Ramon Jones | | Х | | | | | |
| Elizabeth P. Kessler | | Х | | | | | |
| Kenny McDonald | | Х | | | | | |
| Jordan A. Miller, Jr. | | Х | | | | | |
| Karen J. Morrison | | Х | | | | | |
| Total | 2 | 6 | 0 | 0 | | | |



Motion to approve the December meeting minutes passed.

COMMITTEE REPORTS

Air Service & Customer Experience Committee:

In Bertley's absence, Jones reported that the Committee did not meet this month.

The Committee's next meeting is scheduled for April 24, 2024.

Business Development & Logistics Committee:

Kessler reported that the Committee did not meet this month.

The Committee's next meeting is scheduled for June 18, 2024.

Human Resources Committee:

Morrison reported that the Committee did not meet this month

The Committee's next meeting is scheduled for January 30, 2024.

Finance & Audit Committee:

Miller reported that the Committee met earlier that day, January 24, 2024, and discussed the following:

- Spino presented the 2023 year-end financials which showed that 2023 had the best financial results in the history of Columbus Airports.
- The Committee then went into Executive Session.

Airline partners in attendance at the Board meeting were introduced and Kenneth Gregg of Southwest Airlines and Derrick Denny of Delta Air Lines spoke to the Board in support of the New Terminal Project.

Resolutions

Review of one resolution, 02-2024. The resolution was later presented to the Board.

The Committee's next meeting is scheduled for February 21, 2024.

Facilities, Services & Innovation Committee:

Chodak reported that the Committee did not meet this month.

As part of the Committee report, McCarthy provided an update on the New Terminal Project.

The Committee's next meeting is scheduled for February 21, 2024.

EXECUTIVE SESSION

Chair Kessler moved that the Board go into Executive Session pursuant to Ohio Revised Code 4582.58(C) which permits the Board of Directors to discuss financial and proprietary information, including trade secrets, submitted to a port authority in connection with the relocation, location, expansion, improvement, or preservation of the business of an employer and such information is not public record subject to section 149.43 of the Ohio Revised Code. Miller seconded.



Roll call vote to move into Executive Session:

| | Enter Executive Session | | | | | | |
|-----------------------|-------------------------|-----------|-----|---------|--|--|--|
| Board Member: | Absent | Yea | Nay | Abstain | | | |
| Frederic Bertley | X | | | | | | |
| Paul Chodak III | | Х | | | | | |
| William R. Heifner | | Х | | | | | |
| Ramon Jones | | Х | | | | | |
| Elizabeth P. Kessler | | Х | | | | | |
| Kenny McDonald | | Х | | | | | |
| Jordan A. Miller, Jr. | | Х | | | | | |
| Karen J. Morrison | | Х | | | | | |
| Total | 1 | 7 | 0 | 0 | | | |
| Time | | 3:11 p.m. | | | | | |

The motion carried and Kessler requested that the public and staff leave the Boardroom and move into the lobby. The Board then entered into Executive Session.

At conclusion of the Executive Session, Kessler made a motion to reconvene business. Miller seconded.

Roll call vote to reconvene business:

| | Reconvene Business | | | | | | |
|-----------------------|--------------------|-----|-----|---------|--|--|--|
| Board Member: | Absent | Yea | Nay | Abstain | | | |
| Frederic Bertley | Х | | | | | | |
| Paul Chodak III | | Х | | | | | |
| William R. Heifner | | Х | | | | | |
| Ramon Jones | | Х | | | | | |
| Elizabeth P. Kessler | | Х | | | | | |
| Kenny McDonald | | Х | | | | | |
| Jordan A. Miller, Jr. | | Х | | | | | |
| Karen J. Morrison | | Х | | | | | |
| Total | 1 | 7 | 0 | 0 | | | |
| Time | 4:06 p.m. | | | | | | |

The motion carried and the public session resumed.



FINANCING UPDATE

Spino invited Kevin McPeek of PFM Financial Advisors to speak to the Board.

PRESIDENT & CEO REPORT

Nardone did not provide a President & CEO Report at the January 24, 2024 meeting.

RESOLUTIONS

Prior to reading Resolution #01-2024, Heifner was recognized by Chair Kessler and read a statement regarding the New Terminal Project.

Resolution #01-2024 of the Columbus Regional Airport Authority authorizing an amendment to the Construction Manager at Risk contract with Hensel Phelps Construction Co. in the amount of \$250,269,691.00 for Guaranteed Maximum Price #1 related to the New Terminal Project at John Glenn Columbus International Airport.

| MOVED: R. Jones; | SECONDED: K. McDonald |
|------------------|-----------------------|
| YEA: 7 NAY: 0 | ABSTAIN: |

A roll call vote was taken to approve Resolution #01-2024:

| | Resolution #01-2024 | | | | | | |
|-----------------------|---------------------|-----|-----|---------|--|--|--|
| Board Member: | Absent | Yea | Nay | Abstain | | | |
| Frederic Bertley | X | | | | | | |
| Paul Chodak III | | Х | | | | | |
| William R. Heifner | | Х | | | | | |
| Ramon Jones | | Х | | | | | |
| Elizabeth P. Kessler | | Х | | | | | |
| Kenny McDonald | | Х | | | | | |
| Jordan A. Miller, Jr. | | Х | | | | | |
| Karen J. Morrison | | Х | | | | | |
| Total | 1 | 7 | 0 | 0 | | | |

Motion to approve Resolution #01-2024 passed.

Resolution #02-2024 of the Columbus Regional Airport Authority authorizing the issuance of subordinated airport revenue credit facility bonds of the authority in an aggregate principal amount not to exceed \$300,000,000.00, for the purpose of financing the costs of "Port Authority Facilities" within the meaning of section 4582.21 of the Ohio Revised Code; authorizing the execution and delivery of a subordinated obligations trust indenture and credit facility agreement; and authorizing the execution and delivery of other instruments, documents or agreements appropriate to the foregoing and related matters.

| MOVED: J. Miller, Jr.; | SECONDED: K. McDonald |
|------------------------|-----------------------|
| YEA: 7 NAY: 0 | ABSTAIN: |
| | |



A roll call vote was taken to approve Resolution #02-2024:

| | Resolution #02-2024 | | | | | | |
|-----------------------|---------------------|-----|-----|---------|--|--|--|
| Board Member: | Absent | Yea | Nay | Abstain | | | |
| Frederic Bertley | X | | | | | | |
| Paul Chodak III | | Х | | | | | |
| William R. Heifner | | Х | | | | | |
| Ramon Jones | | Х | | | | | |
| Elizabeth P. Kessler | | Х | | | | | |
| Kenny McDonald | | Х | | | | | |
| Jordan A. Miller, Jr. | | Х | | | | | |
| Karen J. Morrison | | Х | | | | | |
| Total | 1 | 7 | 0 | 0 | | | |

Motion to approve Resolution #02-2024 passed.

OTHER BUSINESS / MOTION TO ADJOURN

With no further business brought before the Board, Kessler made a motion to adjourn; Miller seconded. Chair Kessler adjourned the meeting at 4:37 p.m. on Wednesday, January 24, 2024.

Respectfully submitted,

Joseph R. Nardone

Secretary JRN | cm



MEETING OF THE CRAA BOARD OF DIRECTORS | MINUTES OF JANUARY 30, 2024

Board of Director Members Present: Jordan A. Miller Jr., Vice Chair (Acting Chair)

Paul Chodak III – Virtual William R. Heifner Ramon Jones

Kenny McDonald

Karen J. Morrison - Virtual

Board of Director Members Absent: Elizabeth P. Kessler, Chair

Frederic Bertley Corrine M. Burger

CRAA Strategic Leadership Staff: Joseph R. Nardone, President & Chief Executive Officer

Casey Denny, Chief Operations Officer

Kristen Easterday, Director, Communications & Public Affairs

Shannon Fitzpatrick, Chief People Officer

Charlie Goodwin, Chief Business Development Officer Richard Jones, Director, Innovation & Technology Tom McCarthy, Chief Planning & Engineering Officer

Fabio Spino, Chief Financial Officer

CALL TO ORDER

Chair Miller called the meeting of the Columbus Regional Airport Authority Board of Directors to order at 4:00 p.m., Tuesday, January 30, 2024.

PUBLIC COMMENT

Miller introduced each of the public speakers and indicated that each speaker would have three minutes to address the Board of Directors regarding their business matter:

- Leland Bass
 - Representing: Creating Central Ohio Futures
 - o Business matter: Pre-apprenticeship Program
- Dorsey Hager
 - Representing: Columbus Building Traders
 - Business matter: Community Benefit Agreement
- Jahaan Harris
 - Representing: IBEW 683
 - Business matter: Community Benefit Agreement
- Sara McEnery Guice
 - Representing: National LECET, LIUNA
 - o Business matter: New Airport Terminal Construction

COMMITTEE REPORTS

Human Resources Committee:

Morrison reported that the Committee met today, January 30, 2024, prior to the Board meeting and discussed the following:

- CRAA 2023 Pay for Performance Plan Results
- CRAA 2024 Proposed Performance Targets



The Committee's next meeting is scheduled for October 23, 2024.

DEI COUNCIL UPDATE

Miller introduced Floria Washington, Program Manager, Learning/Development, D&I who provided a Diversity, Equity & Inclusion update to the Board.

CUSTOMER EXPERIENCE UPDATE

Miller introduced Kristen Easterday, Director, Communications & Public Affairs and Angie Tabor, Senior Manager, Customer Experience & Marketing. Tabor provided a Customer Experience update to the Board.

PRESIDENT & CEO REPORT

osch R. Nardone

Nardone provided brief remarks regarding the January 2024 President & CEO Report.

OTHER BUSINESS / MOTION TO ADJOURN

With no further business brought before the Board, Miller made a motion to adjourn; McDonald seconded. Miller adjourned the meeting at 4:39 p.m. on Tuesday, January 30, 2024.

Respectfully submitted,

Joseph R. Nardone

Secretary JRN | cm

CRAA Board | Finance & Audit Committee



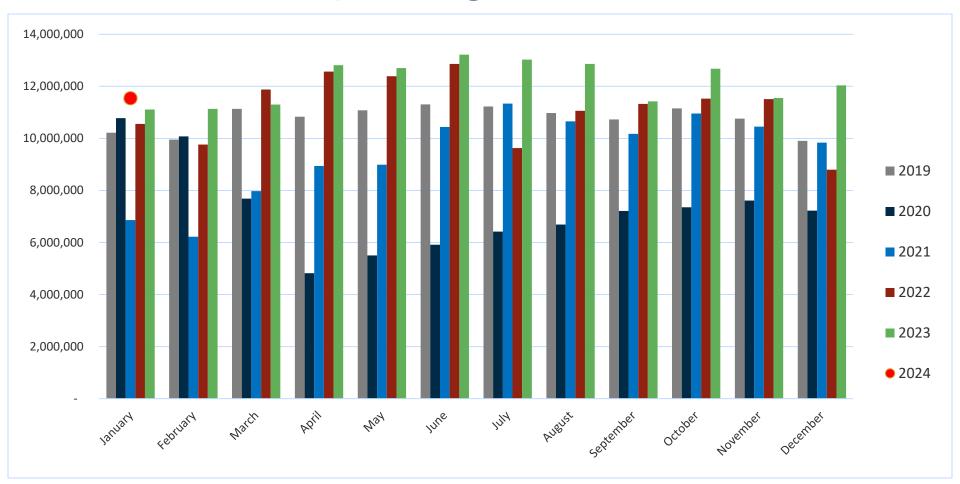
Fabio Spino
Chief Financial Officer
January 2024
Financial Presentation - Unaudited
February 21, 2024

Activity Report: January 2024

| Activity | FYTD | Budget | FYTD 2024 | FYTD 2023 | F | YTD Budget |
|-----------------------------------|------|--------|------------------|------------------|----|-------------|
| Revenue | 4% | 5% | \$ 11,539,743 | \$ 11,107,579 | \$ | 11,031,604 |
| Expenses | -14% | -21% | \$ 7,068,857 | \$ 8,205,911 | \$ | 8,969,622 |
| NOI (before Depreciation) | 54% | 117% | \$ 4,470,886 | \$ 2,901,668 | \$ | 2,061,982 |
| | | | | | | |
| Food & Beverage (revenues) | 16% | 11% | \$ 275,564 | \$ 237,789 | \$ | 249,208 |
| Retail (revenues) | 53% | 0% | \$ 132,497 | \$ 86,848 | \$ | 132,242 |
| Hotel (revenues) | 19% | 8% | \$ 608,398 | \$ 509,256 | \$ | 562,066 |
| | | | | | | |
| Parking Activity (Tickets Issued) | 1% | N/A | 73,711 | 73,071 | | N/A |
| Parking Activity (Revenues) | 14% | 12% | \$ 4,224,251 | \$ 3,697,880 | \$ | 3,781,181 |
| Ground Transportation (Revenues) | 29% | 29% | \$ 1,265,930 | \$ 981,861 | \$ | 978,801 |
| RAC Transaction Days | 10% | -22% | 100,196 | 91,320 | | 128,567 |
| | | | | | | |
| Enplaned Passengers | 4% | -3% | 289,925 | 278,512 | | 298,611 |
| Landed Weight - CMH | 4% | -3% | 380,117,769 | 366,194,436 | | 393,649,967 |
| Landed Weight - LCK | -14% | -4% | 49,231,727 | 57,117,705 | | 51,040,356 |
| | | | | | | |

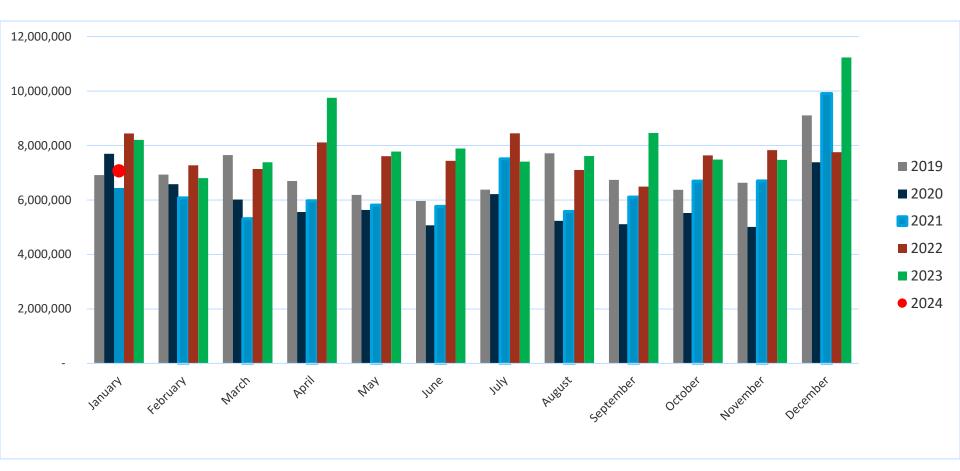


Operating Revenue



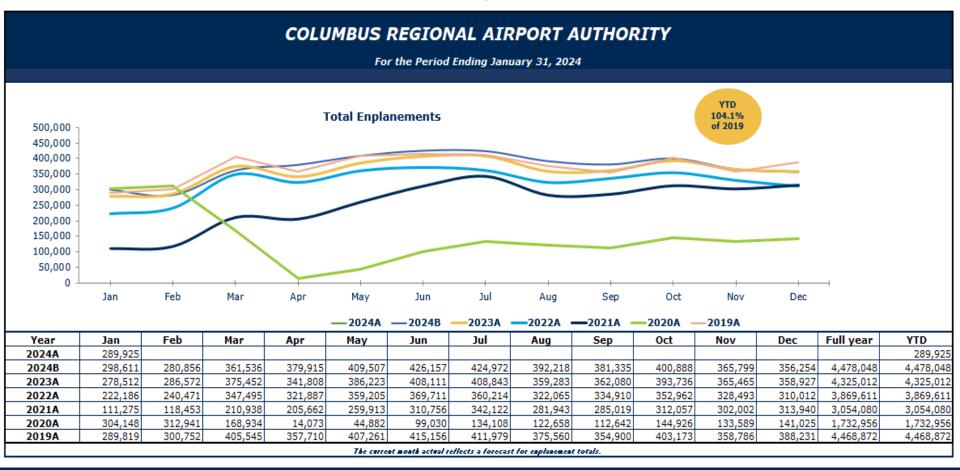


Operating Expenses





Enplaned Passengers CRAA January 2024





FYTD Actual to Budget January 2024

| | Actual | | Budget | |
|---------------------------------|--------|--------|--------------|-------|
| Revenue | | | | |
| Aeronautical Revenue | | | | |
| Passenger Airline | \$ | 2,758 | \$ 3,225 | |
| Cargo Airline | \$ | 217 | \$ 217 | |
| Other Aeronautical | \$ | 1,052 | \$ 1,136 | |
| Non-Aeronautical Revenue | | | | |
| Parking | \$ | 4,224 | \$ 3,781 | |
| Ground Transportation | \$ | 1,266 | \$ 979 | |
| Concessions | \$ | 607 | \$ 545 | |
| Hotel | \$ | 608 | \$ 562 | |
| Other Income | \$ | 807 | \$ 587 | |
| Total Revenue | \$ | 11,540 | \$ 11,032 | 4.61% |
| | | | | |
| Expenses | | | | |
| Salaries Wages & Benefits | \$ | 3,857 | \$ 3,738 | |
| Material & Supplies | \$ | 886 | \$ 697 | |
| Purchase of Services | \$ | 2,312 | \$ 4,401 | |
| Other Expenses | \$ | - | \$ - | |
| Interest | \$ | 14 | \$ 133 | |
| Total Operating Expenses | \$ | 7,069 | \$ 8,970 | -21% |
| Net | \$ | 4,471 | \$ 2,062 | 117% |



FYTD Comparison January 2024

| | F | YTD 2024 Actual | FYTD 2023 Actual | | |
|---------------------------------|----------|--------------------|---------------------|--------|------|
| Revenue | | | | | |
| Aeronautical Revenue | | | | | |
| Passenger Airline | \$ | 2,758 | \$ | 3,302 | |
| Cargo Airline | \$ | 217 | \$ | 707 | |
| Other Aeronautical | \$ | 1,052 | \$ | 658 | |
| Non-Aeronautical Revenue | | | | | |
| Parking | \$ | 4,224 | \$ | 3,698 | |
| Ground Transportation | \$ | 1,266 | \$ | 982 | |
| Concessions | | 607 | \$ | 798 | |
| Hotel | \$ \$ | 608 | \$ | 509 | |
| Other Income | \$ | 807 | \$ | 454 | |
| Total Revenue | \$ | 11,540 | \$ | 11,107 | 4% |
| Expenses | | | | | |
| Salaries Wages & Benefits | \$ | 3,857 | \$ | 3,291 | |
| Material & Supplies | \$ | 886 | \$ | 567 | |
| Purchase of Services | \$ | 2,312 | \$ | 4,277 | |
| Other Expenses | \$ \$ | - | \$ \$ | 71 | |
| Interest | \$ | 14 | \$ | - | |
| Total Operating Expenses | \$ | 7,069 | \$ | 8,206 | -14% |
| Net | \$ | 4,471 | \$ | 2,901 | 54% |



Cash Position: January 2024

| UNRESTRICTED FUNDS: | | | | | | | |
|------------------------------|----|-------------|--|--|--|--|--|
| REVENUE FUND | \$ | 11,164,554 | | | | | |
| GENERAL PURPOSE FUND | \$ | 70,999,384 | | | | | |
| NEW TERMINAL RESERVE FUND | \$ | 175,000,000 | | | | | |
| OPERATING & MAINTENANCE FUND | \$ | 14,173,604 | | | | | |
| REPAIR & REPLACEMENT FUND | \$ | 1,000,000 | | | | | |
| HOTEL ESCROW FUND | \$ | 1,154,562 | | | | | |
| DEPOSIT FUND | \$ | 488,770 | | | | | |
| UNRESTRICTED TOTAL | \$ | 273,980,874 | | | | | |

- Days of Cash on Hand CMH & TZR
 Only Based on FYTD January 2024
 Unaudited Actual Expenses:
- 401 days, Excludes New Terminal Reserve Fund
- 1,100 days, Based on FYTD January 2024 Unaudited Actual Expenses (includes new terminal reserve funds)



Appendix A

Financial Statements
January 31, 2024
Unaudited for Internal Purposes
Respectfully Submitted
Fabio Spino
Chief Financial Officer



| | CRAA Opera For the F | CING KEVEN Period Ending Janu (\$ In Thousands) | ary 31, 2024 | enses | | |
|---------------------------------|-----------------------|---|--------------|--------|---------|----------|
| REVENUE | ACTUAL | 2024 BUDGET | VARIANCE | % | ACTUAL | VARIANCE |
| Aeronautical Revenue | ACTUAL | BUDGET | VARIANCE | 96 | ACTUAL | VARIANCE |
| Passenger Airline Revenue | \$2,758 | \$3,225 | (\$467) | -14.5% | \$3,302 | (\$544) |
| Cargo Airline Revenue | 217 | 217 | | -0.1% | 707 | |
| | | | (0) | | | (\$490) |
| Other Aeronautical Revenue | 1,052 | 1,136 | (84) | -7.4% | 658 | \$394 |
| Total Aeronautical Revenue | 4,027 | 4,578 | (551) | -12.0% | 4,667 | (\$640) |
| Non-Aeronautical Revenue | | | | | | |
| Parking Revenue | 4,224 | 3,781 | 443 | 11.7% | 3,698 | \$526 |
| Ground Transportation Revenue | 1,266 | 979 | 287 | 29.3% | 982 | \$284 |
| Concession Revenue | 607 | 545 | 62 | 11.4% | 798 | (\$191) |
| Hotel Revenue | 608 | 562 | 46 | 8.2% | 509 | \$99 |
| Other Non-Aeronauctical Revenue | 807 | 587 | 221 | 37.6% | 454 | \$354 |
| Total Non-Aernoautical Revenue | 7,513 | 6,453 | 1,059 | 16.4% | 6,440 | \$1,072 |
| | 11,540 | 11,032 | 508 | 4.6% | 11,107 | 433 |
| EXPENSES | | | | | | |
| Employee Wages & Benefits | 3,857 | 3,738 | (120) | -3.2% | 3,291 | 567 |
| Material & Supplies | 886 | 697 | (189) | -27.0% | 567 | 319 |
| Purchase of Services | 2,312 | 4,401 | 2,090 | 47.5% | 4,277 | (1,965) |
| Other Expenses | 0 | 0 | 0 | - | 71 | (71) |
| Interest Expense | 14 | 133 | 119 | 89.5% | 0 | 14 |
| | 7,069 | 8,970 | 1,901 | 21.2% | 8,206 | (1,137) |
| OPERATING INCOME BEFO | RE DEPR. | | | | | |
| | \$4,471 | \$2,062 | \$2,409 | 116.8% | \$2,901 | 1,570 |

CRAA Operating Revenue & Evpenses

MANAGEMENT COMMENTS

CURRENT YEAR BUDGET VARIANCE:

REVENUE

Total Operating Revenue has an favorable budget variance of \$508.

PASSENGER AIRLINE - (\$467)

The unfavorable variance is due to activity not performing to anticipated budget.

PARKING - \$443

The favorable variance is driven by higher volume of passengers using the overall parking facilities.

GROUND TRANSPORTATION - \$287

The favorable variance is due to higher than budgeted transactions for TNC's.

OTHER NON-AERONAUTICAL - \$221

The favorable variance is due to higher than budgeted rental income.

EXPENSES

Total Operating Expenses have a favorable budget variance of \$1,901.

EMPLOYEE WAGES & BENEFITS - (\$120)

The unfavorable variance is due to higher wages compared to budget based on weather events.

MATERIALS & SUPPLIES - (\$189)

The unfavorable variance is due to an increase in supplies, fuel, and FBO ground fuel

PURCHASE OF SERVICES - \$2,090

The favorable variance is due to the timing of spend for miscellaneous services, advertising & marketing, professional services, software maintenance, staff development & training, equipment maintenance and rental, and lower than plannned spend for contract labor.

INTEREST EXPENSES - \$119

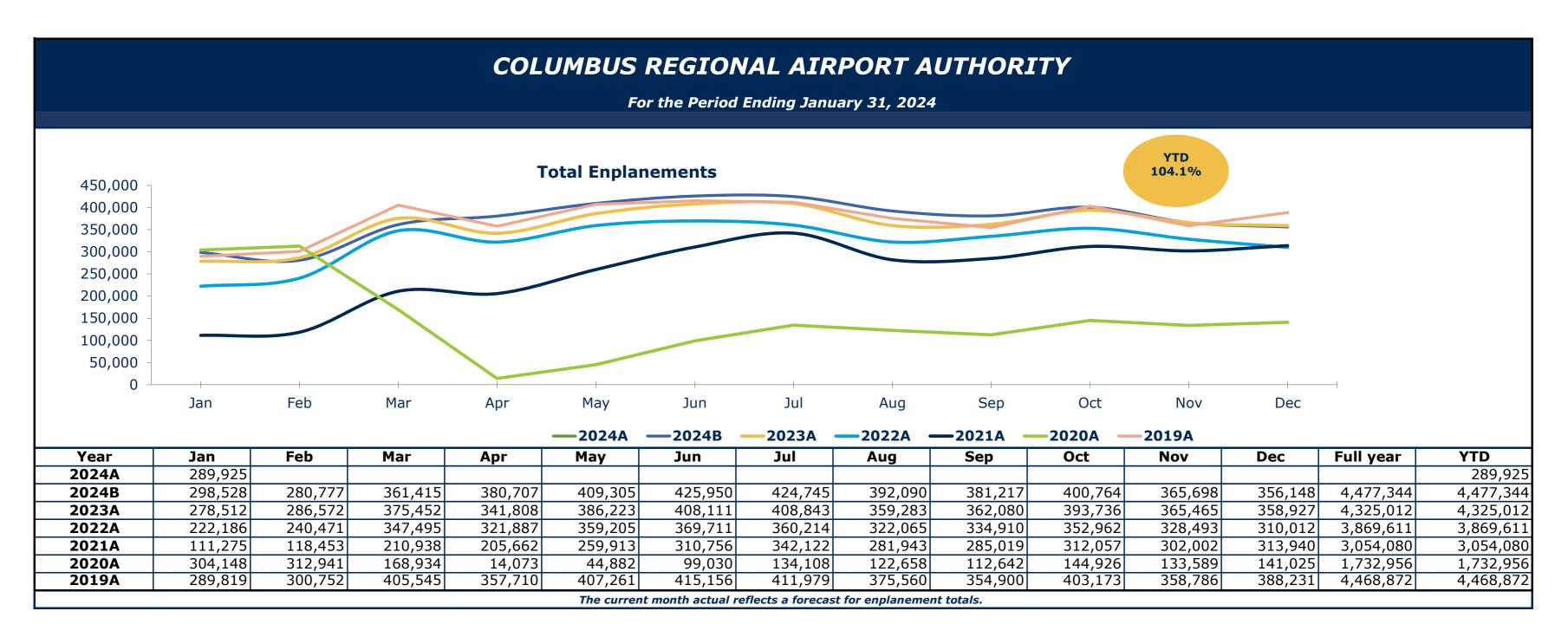
The favorable variance is due to lower interest recorded versus the budget.

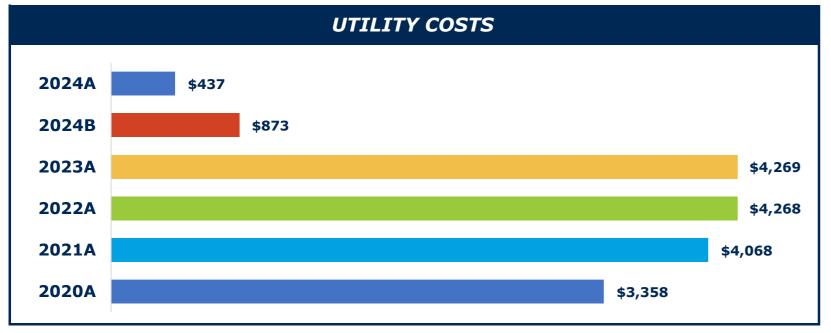
ACTUAL CURRENT YEAR VS. PRIOR YEAR

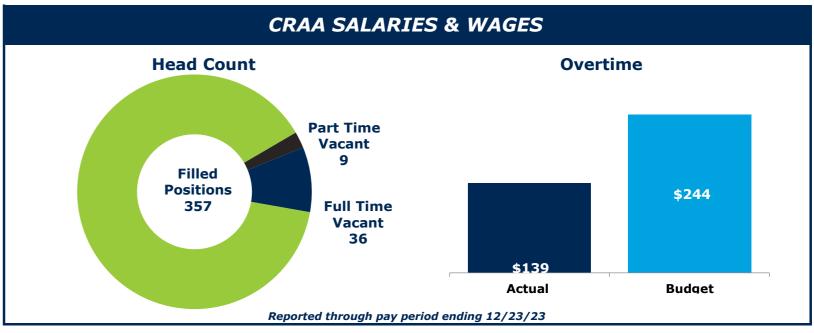
2024 Revenue exceeded 2023 Revenue by \$433 and 2024 Expenses were lower than 2023 Expenses by \$1,137.

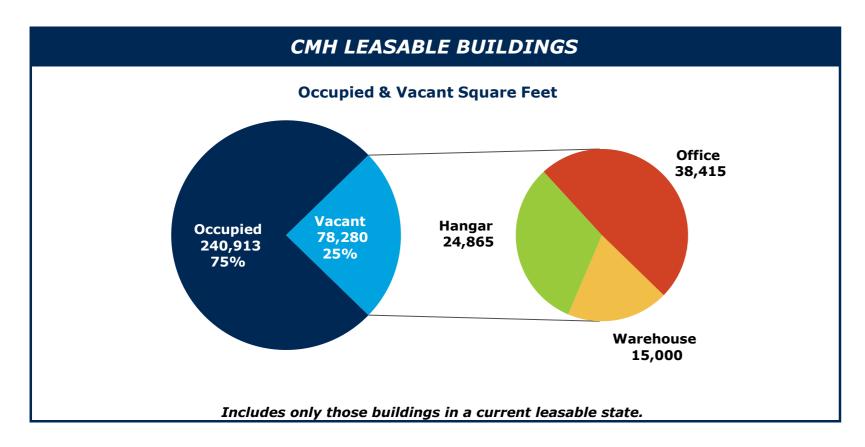
An increase in the number of enplanements from prior year as well as increased parking activities and revenues and reduced overall operating expenses.

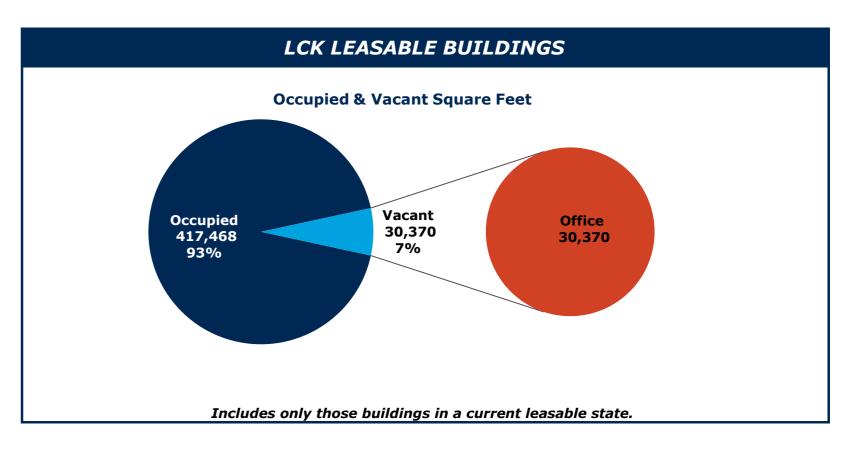
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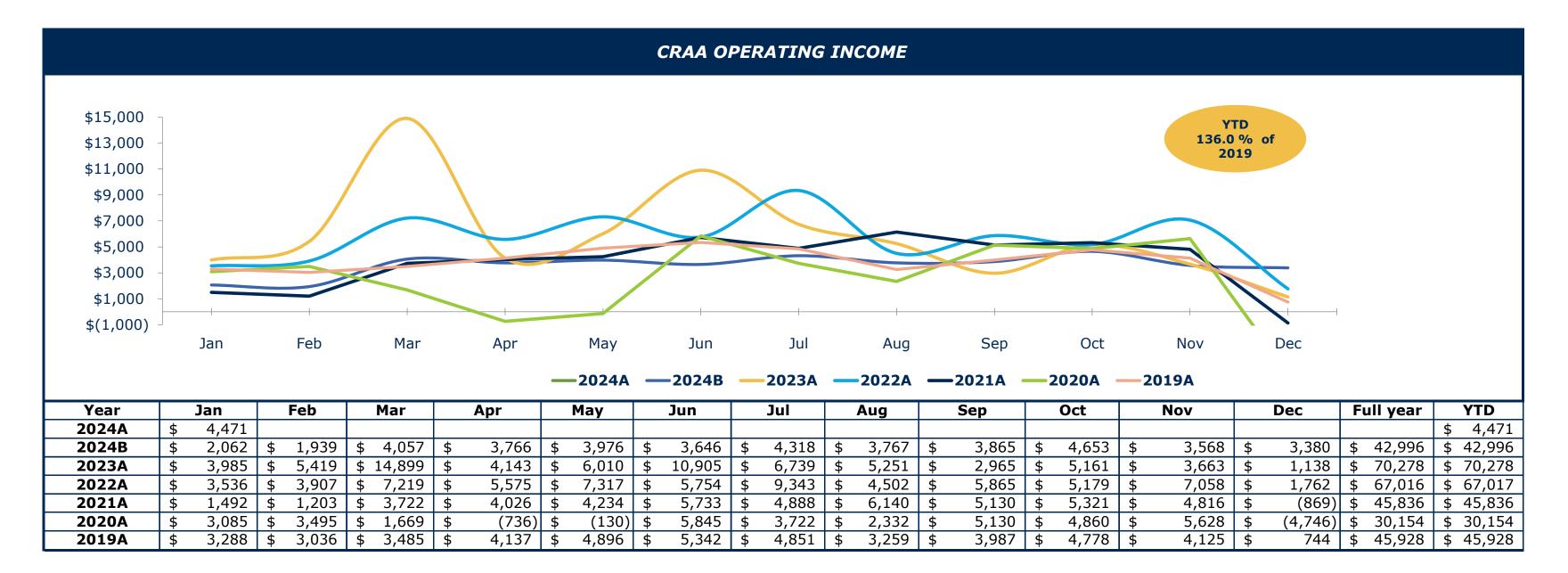


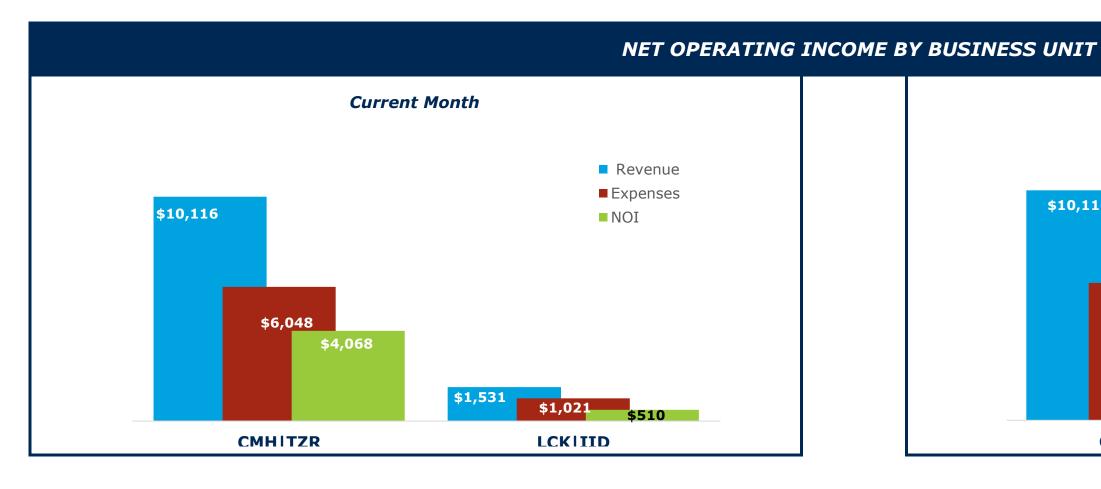


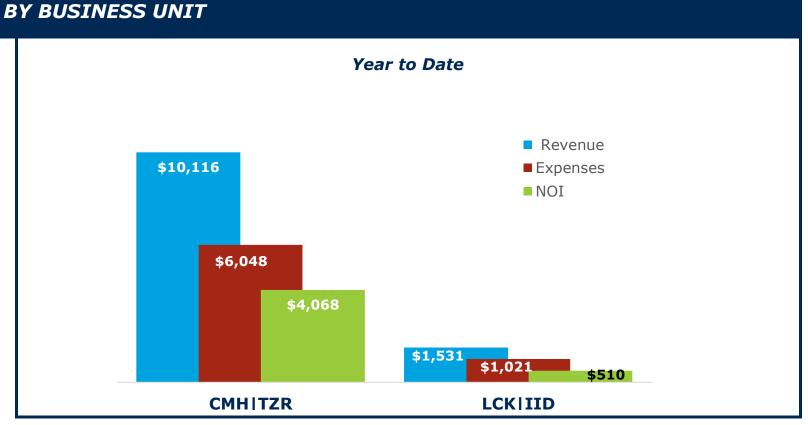


COLUMBUS REGIONAL AIRPORT AUTHORITY

For the Period Ending January 31, 2024 (\$ In Thousands)









REPORT

FEBRUARY 2024

1

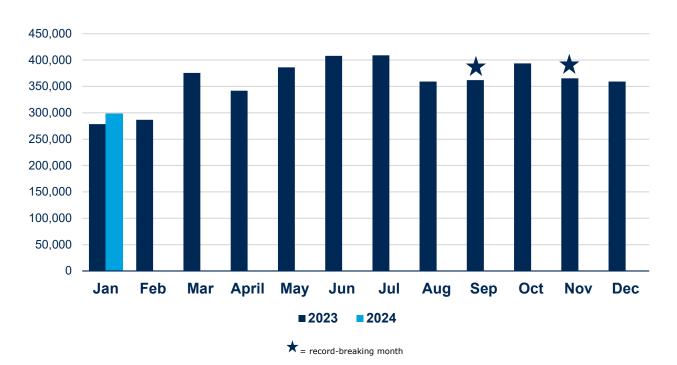
Frontier announces nonstop service to CMH from Philadelphia

2

CMHNext.com provides up-to-date information on the new terminal project

PASSENGER AIR SERVICE

Enplanements by month for CMH + LCK (passengers)



Travel trends

January's departing passenger levels were up 6% year-over-year.

Demand for travel increased more recently, with 46,000 passengers traveling Presidents' Day weekend (February 15-18). This increased activity is expected to continue through mid-April at the end of the spring break period.

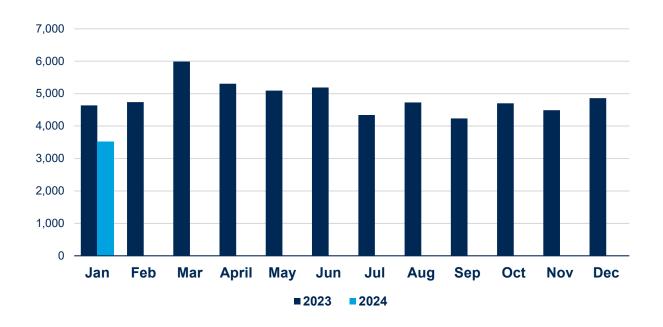
More to Philly

Frontier Airlines announced the launch of new flights to Philadelphia. The flights will operate on Mondays, Wednesdays, and Fridays beginning May 22.

American Airlines also increased service to Philadelphia for the summer. With this new added service to Philadelphia by both airlines, the number of seats departing CMH to Philadelphia are up 73% year-over-year in June and July.

AIR CARGO SERVICE

Cargo volume by month for LCK (metric tons)



Cargo activity

- January cargo volume was down 23.9% from the year prior
- January cargo operations were down 14.3% from the year prior

With FedEx and UPS both addressing overcapacity conditions and a reduced flight schedule with international carriers, Rickenbacker and other airports relying on all-cargo aircraft operators are feeling the downside effects. Despite the reduced activity, Rickenbacker's aircraft servicing operations are managing the downturn and remain financially positive as ad hoc charters and transient tech-stops continue. Staff continues to engage airline and freight forwarding partners in pursuit of new or expanded service opportunities.

Foreign Trade Zone

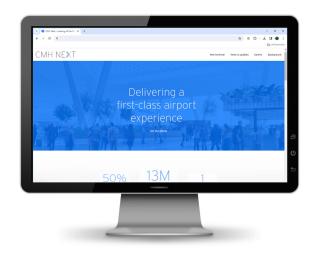
The National Association of Foreign Trade Zones (NAFTZ) Board of Directors unanimously voted to honor Angie Atwood posthumously with a Lifetime Achievement Award and established a scholarship in her name. Atwood, CRAA's Foreign Trade Zone's Program Manager, unexpectedly passed away in late 2023. She had served both CRAA and previously the Rickenbacker Port Authority for nearly 30 years. An industry expert in foreign trade zone administration and an asset and friend to many in economic development circles in Central Ohio, Atwood served on NAFTZA's Board in various capacities. In 2020, she was named NAFTZ's first recipient of the Homer A. Maxey Advocacy Award, given for extraordinary work in advocacy on behalf of FTZs.

Charlie Goodwin, Chief Business Development Officer, and Bryan Schreiber, Manager of Air Cargo Business Development, joined Atwood's family at the award ceremony in her honor in Washington D.C. this month.

MARKETING

CMHNext.com serves as official source of terminal construction information and news, including latest renderings

Launched on February 7, CMHNext.com provides important information on the status and progress of the terminal while highlighting new enhancements to the passenger experience. New renderings available on the site reflect progress made at the completion of the 60% design development phase and plans continue to be refined. The images include proposed views of the ticketing lobby, security checkpoint, central marketplace, and concourse.



EMPLOYEE NEWS -

Black History Month at CRAA

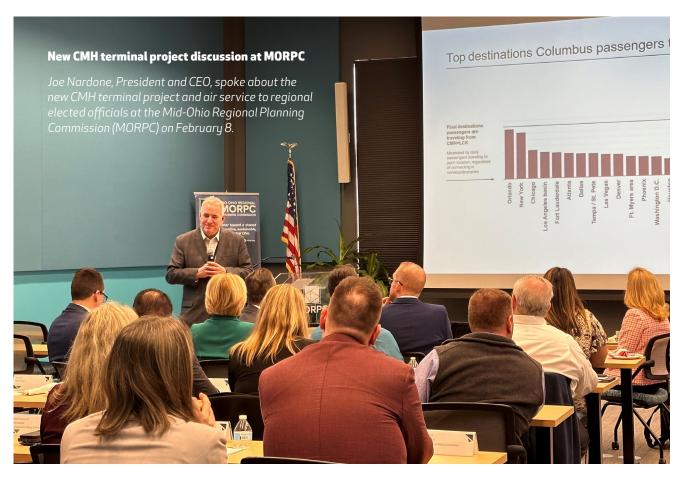
CRAA's Black History Month committee planned fun, educational, and engaging events throughout February focusing on this year's theme of African Americans and the Arts. Highlights included artwork by local Black artists, musical performances, a lunch and program featuring the talents of CRAA's employees, a storyteller, a bakeoff, and more. The committee is also collecting donations for NNEMAP Food Pantry to commemorate the month and demonstrate CRAA's commitment to being a trusted community partner.



K9 retires

Explosives detection K9 Gaia retired from CRAA after eight years of service. She will now live as a pet with her handler, Officer Chris Hardwick (pictured here with Ronald Gray, Chief of Police and Public Safety Director).







Bank of America delivered a check to celebrate CRAA closing on a \$300 million line of credit, the financial cornerstone to the new terminal.

Monthly Statistics Report

Report compiled from self-reported airline statistics

January 2024



JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT January 2024

2/27/2024

| | | | Total Des | congere | Monthly | | | | | | Total Pages | Total Descendary Vo | Total Passangers, Veny to Date | Tatal Passangara, Vasy to Data |
|--|---|---------|------------------|-------------------|--------------|------------------|-------------------|---------|---------|-----------------|------------------------|---------------------------------------|---|---|
| PASSENGERS | Totals | Compa | ared to 2023 (YO | sengers - I | | mpared to 2019 | | | Totals | Totals Comp | | | Total Passengers - Year to Date Compared to 2023 (YOY) | |
| | Jan | Jan | Actual | Percent | Jan | Actual | Percent | | YTD | | | | | |
| ne | 2024 | 2023 | Change | Change | 2019 | Change | Change | | 2024 | | Change | Change | Change Change | Change Change |
| anada Express | 2,199 | 2,004 | 195 | 9.7% | 4,382 | -2,183 | -49.8% | | 2,199 | 2,199 2,004 | 2,199 2,004 195 | 2,199 2,004 195 9.7% | 2,199 2,004 195 9.7% 4,382 | 2,199 2,004 195 9.7% 4,382 -2,183 |
| | 5,122 | 6,269 | -1,147 | -18.3% | - | 5,122 | - | | 5,122 | 5,122 6,269 | 5,122 6,269 -1,147 | 5,122 6,269 -1,147 -18.3% | 5,122 6,269 -1,147 -18.3% - | 5,122 6,269 -1,147 -18.3% - 5,122 |
| can | 136,500 | 129,717 | 6,783 | 5.2% | 136,635 | -135 | -0.1% | | 136,500 | | | | | |
| ze | 6,151 | 862 | 5,289 | 613.6% | - | 6,151 | - | | 6,151 | | | · | | |
| elta | 97,930 | 93,847 | 4,083 | 4.4% | 116,805 | -18,875 | -16.2% | | 97,930 | | | | | |
| ontier | 6,006 | 4,186 | 1,820 | 43.5% | 6,680 | -674 | -10.1% | | 6,006 | | | | | |
| uthwest | 197,234 | 182,656 | 14,578 | 8.0% | 206,028 | -8,794 | -4.3% | | 197,234 | | | | | |
| t | 47,637 | 42,057 | 5,580 | 13.3% | 35,643 | 11,994 | 33.7% | | 47,637 | 47,637 42,057 | 47,637 42,057 5,580 | 47,637 42,057 5,580 13.3% | 47,637 42,057 5,580 13.3% 35,643 | 47,637 42,057 5,580 13.3% 35,643 11,994 |
| Country | 40 | - | 40 | - | - | 40 | - | | 40 | 40 - | - 40 | - 40 - | 40 - 40 - | 40 - 40 - 40 |
| ited | 85,046 | 83,470 | 1,576 | 1.9% | 71,180 | 13,866 | 19.5% | L | 85,046 | 85,046 83,470 | 85,046 83,470 1,576 | 85,046 83,470 1,576 1.9% | 85,046 83,470 1,576 1.9% 71,180 | 85,046 83,470 1,576 1.9% 71,180 13,866 |
| RLINES TOTALS | 583,865 | 545,068 | 38,797 | 7.1% | 577,353 | 6,512 | 1.1% | | 583,865 | 583,865 545,068 | 583,865 545,068 38,797 | 583,865 545,068 38,797 7.1% | 583,865 545,068 38,797 7.1% 577,353 | 583,865 545,068 38,797 7.1% 577,353 6,512 |
| HARTER TOTALS | 2,834 | 999 | 1,835 | 183.7% | 3,351 | -517 | -15.4% | | 2,834 | 2,834 999 | 2,834 999 1,835 | 2,834 999 1,835 183.7% | 2,834 999 1,835 183.7% 3,351 | 2,834 999 1,835 183.7% 3,351 -517 |
| AIRPORT TOTALS | 586,699 | 546,067 | 40,632 | 7.4% | 580,704 | 5,995 | 1.0% | 586,6 | 699 | 699 546,067 | 699 546,067 40,632 | 699 546,067 40,632 7.4% | 699 546,067 40,632 7.4% 580,704 | 699 546,067 40,632 7.4% 580,704 5,995 |
| | | | | | | | | L | | | | | | |
| | Total Cargo (Freight and Mail) - Monthly Total Cargo (Freight and Mail) - Year-To-Date | | | | | | | | | | | | | |
| CARGO | Totals | | tal Cargo (Fre | | | mpared to 2019 | | Totals | | | | Compared to 2023 (YOY) | | Total Cargo (Freight and Mail) - Year-To-Date Compared to 2023 (YOY) Compared to 2019 |
| | | | | <u> </u> | | | | | 1 | | | , ver | VIII VIII |) VED |
| rline | Jan 2024 | Jan | Actual Change | Percent Change | Jan | Actual Change | Percent Change | YTD | ı | | Channe | Channa Channa | Charma | Channel Channel |
| ncko. | 2024 | 2023 | | | 2019 | | | 2024 | | 2023 | 2023 | 2020 | 2023 | 2010 |
| aska | 5,012 | 25,077 | -20,065 | -80.0% | 402 200 | 5,012 | 04.401 | 5,012 | | 25,077 | | | | |
| nerican | 25,974 | 48,249 | -22,275 | -46.2% | 163,328 | -137,354 | -84.1% | 25,974 | ۱ | | | | | |
| lta | 158,576 | - | 158,576 | | 180,543 | -21,967 | -12.2% | 158,576 | ı | | | · | · | · |
| uthwest | 425,616 | 397,832 | 27,784 | 7.0% | 460,510 | -34,894 | -7.6% | 425,616 | | 397,832 | | · · · · · · · · · · · · · · · · · · · | | |
| AIDLINES TOTALS | 88,847 | 84,304 | 4,543 | 5.4% | 115,881 | -27,034 | -23.3% | 88,847 | | 84,304 | | | | |
| AIRLINES TOTALS CARGO AIRLINES TOTALS | 704,025 | 555,462 | 148,563 | 26.7% | 920,262 | -216,237 | -23.5% | 704,025 | | 555,462 | | | | |
| | 14,733 | 2,479 | 12,254 | 494.3% | 6,926 | 7,807 | 112.7% | 14,733 | | 2,479 | | | | |
| AIRPORT TOTALS | 718,758 | 557,941 | 160,817 | 28.8% | 927,188 | -208,430 | -22.5% | 718,758 | | 557,941 | 557,941 160,817 | 557,941 160,817 28.8% | 557,941 160,817 28.8% 927,188 | 557,941 160,817 28.8% 927,188 -208,430 |
| | | | | | | | | | | | | | | |
| AIRCRAFT OPERATIONS | | А | ctual Landing | g Operatio | ns - Monthly | | | | | Act | Actual Landing (| Actual Landing Operations | Actual Landing Operations - Year to Da | Actual Landing Operations - Year to Date |
| AIRCRAFT OPERATIONS | Totals | Compa | ared to 2023 (YO | Y) | Cor | mpared to 2019 | | Totals | | Comp | Compared to 2023 (YO | Compared to 2023 (YOY) | Compared to 2023 (YOY) | Compared to 2023 (YOY) Compared to 2019 |
| A !!: | Jan | Jan | Actual | Percent | Jan | Actual | Percent | YTD | | YTD | YTD Actual | YTD Actual Percent | YTD Actual Percent YTD | YTD Actual Percent YTD Actual |
| Airline | 2024 | 2023 | Change | Change | 2019 | Change | Change | 2024 | | 2023 | Change | Change | Change | Change |
| Air Canada Express | 27 | 28 | -1 | -3.6% | 100 | -73 | -73.0% | 27 | | 28 | 28 -1 | 28 -1 -3.6% | 28 -1 -3.6% 100 | 28 -1 -3.6% 100 -73 |
| laska | 19 | 24 | -5 | -20.8% | - | 19 | - | 19 | | 24 | 24 -5 | 24 -5 -20.8% | 24 -5 -20.8% - | 24 -5 -20.8% - 19 |
| merican | 946 | 991 | -45 | -4.5% | 1,205 | -259 | -21.5% | 946 | | 991 | 991 -45 | 991 -45 -4.5% | 991 -45 -4.5% 1,205 | 991 -45 -4.5% 1,205 -259 |
| reeze | 39 | 5 | 34 | 680.0% | | 39 | - | 39 | | 5 | 5 34 | 5 34 680.0% | 5 34 680.0% | 5 34 680.0% 39 |
| elta | 573 | 625 | -52 | -8.3% | 810 | -237 | -29.3% | 573 | | 625 | 625 -52 | 625 -52 -8.3% | 625 -52 -8.3% 810 | 625 -52 -8.3% 810 -237 |
| ontier | 23 | 15 | 8 | 53.3% | 25 | -2 | -8.0% | 23 | | 15 | 15 8 | 15 8 53.3% | 15 8 53.3% 25 | 15 8 53.3% 25 -2 |
| uthwest | 950 | 877 | 73 | 8.3% | 956 | -6 | -0.6% | 950 | | 877 | 877 73 | 877 73 8.3% | 877 73 8.3% 956 | 877 73 8.3% 956 -6 |
| irit | 169 | 164 | 5 | 3.0% | 140 | 29 | 20.7% | 169 | | | | | | |
| un Country | 1 | - | 1 | - | - | 1 | - | | 1 | | | | | |
| nited | 534 | 537 | -3 | -0.6% | 600 | -66 | -11.0% | | 534 | | | | | |
| AIRLINES TOTALS | 3,281 | 3,266 | 15 | 0.5% | 3,836 | -555 | -14.5% | H | 3,281 | | | | | |
| CHARTER TOTALS | 94 | 94 | 0 | 0.0% | 103 | -9 | -8.7% | F | 94 | | | | | |
| CARGO AIRLINES TOTALS | 11 | 15 | -4 | -26.7% | 12 | -1 | -8.3% | ŀ | 11 | | | | | |
| | | | | | | | | F | | | | | | |
| AIRPORT TOTALS | 3,386 | 3,375 | 11 | 0.3% | 3,951 | -565 | -14.3% | | 3,386 | 3,386 3,375 | 3,386 3,375 11 | 3,386 3,375 11 0.3% | 3,386 3,375 11 0.3% 3,951 | 3,386 3,375 11 0.3% 3,951 -565 |

otes:

Due to the COVID-19 pandemic that has impacted traffic since 1Q2020, 2019 data is noted here for baseline comparisons

JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT January 2024 Monthly by Passengers Spirit 8.1% United Sun Country 0.0% 14.5% Other - (Charters) 0.5% Air Canada 0.4% Alaska 0.9% American 23.3% Delta 16.7% Frontier 1.0% Breeze 1.0% Notes: Figures may not add up to 100% due to rounding Year to Date by Passengers Spirit 8.1% Sun Country United 0.0% 14.5% Other - (Charters) Southwest 33.6% 0.5% Air Canada Express 0.4% Alaska 0.9% American 23.3% Frontier. 1.0% Breeze 1.0% Notes Figures may not add up to 100% due to rounding **Total Passengers** 900.000 800,000 700.000 600,000 500,000 400,000 300,000 200,000 100,000 0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec **-**2019 **—**2020 **—**2021 **—**2022 **—**2023 **—**2024 Year Feb Mar Apr Aug Sep Growth Jan May Jun Jul Oct Nov Dec Total 2019 580,704 775,533 783,831 695,409 8,637,108 2020 602,022 603,467 345,418 28,943 73,769 164,700 237,756 232,096 210,233 268,914 249,522 252,287 3,269,127 -62.2% 2021 218,588 378,159 413,942 492,089 575,626 635,429 558,762 550,019 603,585 585,811 587,736 5,822,322 78.1% 2022 440,753 462,587 658,147 633,049 685,860 692,343 679,423 634,576 654,190 688,029 640,716 585,358 7,455,031 28.0% 2023 546,067 554,621 716,305 680,078 742,202 774,109 710,356 707,689 771,458 710,325 8,375,611 12.3% 2024 586,699 586,699 YE Peak Month 24 vs 23 7.4%

YE Lowest Month

1.0%

RICKENBACKER INTERNATIONAL AIRPORT January 2024

127/2024

-81 -21.8%

372

| | | | | | | | | | | | | | | 2/27/20 |
|--------------------------------------|-------------------------------------|-------------|-------------------|-------------------|-----------------|---------------------------------|-------------------|-------------|-------------|------------------|-------------------|-----------------|------------------|---------------|
| | Total Passengers - Monthly | | | | | Total Passengers - Year to Date | | | | | | | | |
| PASSENGERS | Totals | Comp | ared to 2023 (YO) | 0 | C | ompared to 2019 | | Totals | Compare | ed to 2023 (YOY |) | Com | pared to 2019 | |
| | Jan | Jan | Actual | Percent | Jan | Actual | Percent | YTD | YTD | Actual | Percent | YTD | Actual | Perce |
| Airline | 2024 | 2023 | Change | Change | 2019 | Change | Change | 2024 | 2023 | Change | Change | 2019 | Change | Chan |
| Allegiant Air | 16,967 | 16,473 | 494 | 3.0% | 12,401 | 4,566 | 36.8% | 16,967 | 16,473 | 494 | 3.0% | 12,401 | 228,489 | 36.8 |
| Miami Air | - | - | | - | 775 | -775 | -100.0% | - | | - | - | 775 | 775 | -100. |
| Sun Country | - | - | - | - | - | | - | - | - | - | - | - | 151 | |
| Other Charters | - | - | - | - | 793 | -793 | -100.0% | - | - | - | - | 793 | 1,922 | -100. |
| AIRPORT TOTALS | 16,967 | 16,473 | 494 | 3.0% | 13,969 | 2,998 | 21.5% | 16,967 | 16,473 | 494 | 3.0% | 13,969 | 2,998 | 21.5 |
| | | | | | | | | | | | | | | |
| CARGO | | Tot | al Cargo (Frei | ght and M | lail) - Monthl | у | | | Total Ca | go (Freight a | and Mail |) - Year-To-Dat | e | |
| CARCO | Totals | Сотр | ared to 2023 (YO) | n | C | ompared to 2019 | | Totals | Compare | ed to 2023 (YOY |) | Com | pared to 2019 | |
| Airline | Jan | Jan | Actual Change | Percent Change | Jan | Actual Change | Percent Change | YTD | YTD | Actual Change | Percent Change | YTD | Actual Change | Perc |
| AirBridgeCargo | 2024 | 2023 | - | Onlango | 2019 743,339 | -743,339 | -100.0% | 2024 | 2023 | - | onango | 743,339 | -743,339 | -100. |
| | - | | | - | 143,339 | -743,339 | -100.0% | • | • | | | 743,339 | -143,339 | -100. |
| Asiana | - | - | | | | | | - | - | | | | | |
| Cargolux | 468,197 | 1,670,845 | -1,202,648 | -72.0% | 4,090,926 | -3,622,729 | -88.6% | 468,197 | 1,670,845 | -1,202,648 | -72.0% | 4,090,926 | -3,622,729 | -88.6 |
| Cathay Pacific | - | 150,664 | -150,664 | -100.0% | 1,961,146 | -1,961,146 | -100.0% | - | 150,664 | -150,664 | -100.0% | 1,961,146 | -1,961,146 | -100.0 |
| China Airlines | - | - | - | - | 1,301,204 | -1,301,204 | -100.0% | - | - | - | - | 1,301,204 | -1,301,204 | -100.0 |
| Emirates | 949,610 | 647,553 | 302,057 | 46.6% | 2,547,448 | -1,597,838 | -62.7% | 949,610 | 647,553 | 302,057 | 46.6% | 2,547,448 | -1,597,838 | -62.7 |
| Etihad | - | - | - | - | 2,497,511 | -2,497,511 | -100.0% | - | - | - | - | 2,497,511 | -2,497,511 | -100.0 |
| FedEx | 4,365,297 | 5,411,805 | -1,046,508 | -19.3% | 7,412,995 | -3,047,698 | -41.1% | 4,365,297 | 5,411,805 | -1,046,508 | -19.3% | 7,412,995 | -3,047,698 | -41.1 |
| Korean Air | - | - | - | - | 2,089,785 | -2,089,785 | -100.0% | - | - | - | - | 2,089,785 | -2,089,785 | -100.0 |
| UPS | 1,793,815 | 1,753,877 | 39,938 | 2.3% | 19,849 | 1,773,966 | 8937.3% | 1,793,815 | 1,753,877 | 39,938 | 2.3% | 19,849 | 1,773,966 | 8937.3 |
| Other Cargo Charters - Domestic | 131,367 | 30,815 | 100,552 | 326.3% | 3,216,887 | -3,085,520 | -95.9% | 131,367 | 30,815 | 100,552 | 326.3% | 3,216,887 | -3,085,520 | -95.9 |
| Other Cargo Charters - International | 71,347 | 559,707 | -488,360 | -87.3% | | 71,347 | - | 71,347 | 559,707 | -488,360 | -87.3% | | 71,347 | |
| AIRPORT TOTALS | 7,779,633 | 10,225,266 | -2,445,633 | -23.9% | 25,881,090 | -18,101,457 | -69.9% | 7,779,633 | 10,225,266 | -2,445,633 | -23.9% | 25,881,090 | -18,101,457 | -69.9 |
| TOTAL DOMESTIC | 6,290,479 | 7,196,497 | -906,018 | -12.6% | 10,649,731 | -4,359,252 | -40.9% | 6,290,479 | 7,196,497 | -906,018 | -12.6% | 10,649,731 | -4,359,252 | -40.9 |
| TOTAL INTERNATIONAL | 1,489,154 | 3,028,769 | -1,539,615 | -50.8% | 15,231,359 | -13,742,205 | -90.2% | 1,489,154 | 3,028,769 | -1,539,615 | -50.8% | 15,231,359 | -13,742,205 | -90.2 |
| AIRPORT TOTALS | 7,779,633 | 10,225,266 | -2,445,633 | -23.9% | 25,881,090 | -18,101,457 | -69.9% | 7,779,633 | 10,225,266 | -2,445,633 | -23.9% | 25,881,090 | -18,101,457 | -69.9 |
| | 1,110,000 | .0,220,200 | _, , | 20.070 | 20,00.,000 | 10,101,101 | 00.070 | 1,110,000 | 10,220,200 | 2,110,000 | _0.070 | 20,001,000 | 10,101,101 | 00.0 |
| | Actual Landing Operations - Monthly | | | | | | | Actual | Landing On | orations | - Year to Date | | | |
| AIRCRAFT OPERATIONS | | | | | | | | | | | | | | |
| | Totals | | ared to 2023 (YO) | | | ompared to 2019 | | Totals | | ed to 2023 (YOY) | | | pared to 2019 | |
| Airline | Jan 2024 | Jan 2023 | Actual Change | Percent Change | Jan 2019 | Actual Change | Percent Change | YTD 2024 | YTD 2023 | Actual Change | Percent Change | YTD 2019 | Actual Change | Perce Chan |
| Allegiant Air | 57 | 55 | 2 | 3.6% | 41 | 16 | 39.0% | 57 | 55 | 2 | 3.6% | 41 | 16 | 39.0 |
| Miami Air | | - | | - | 6 | -6 | -100.0% | | - | | | 6 | -6 | |
| Sun Country | | - | | _ | - | | _ | | - | | | | | |
| Other Charters | - | | - | | 4 | -4 | -100.0% | - | - | | | 4 | -4 | -100.0 |
| PASSENGER OPERATIONS TOTALS | 57 | 55 | 2 | 3.6% | 51 | 6 | 11.8% | 57 | 55 | 2 | 3.6% | 51 | 6 | 11.8 |
| AirBridgeCargo | - | - | | 0.070 | 2 | -2 | -100.0% | - | - | <u>-</u> | 0.070 | 2 | -2 | |
| Asiana | | | - | | | | -100.070 | | | | | | | -100.0 |
| Cargolux | 4 | 9 | -5 | -55.6% | 17 | -13 | -76.5% | 4 | 9 | -5 | -55.6% | 17 | -13 | -76.5 |
| | 4 | 3 | | | 1/ | | | 4 | 9 | - | | 1/ | | |
| Cathay Pacific | | 3 | -5 | -100.0% | 16 | -16 | -100.0% | • | | -5 | -100.0% | - 10 | -16 | -100.0 |
| China Airlines | | - | - 4 | 05.000 | 9 | -9 | -100.0% | | - | - | 25.00 | 9 | -9 | |
| Emirates | 5 | 4 | 1 | 25.0% | 14 | -9 | -64.3% | 5 | 4 | 1 | 25.0% | 14 | -9 | -64.3 |
| Etihad | - | - | - | - | 11 | -11 | -100.0% | - | - | - | | 11 | -11 | -100.0 |
| FedEx | 98 | 126 | -28 | -22.2% | 142 | -44 | -31.0% | 98 | 126 | -28 | -22.2% | 142 | -44 | -31.0 |
| Korean Air | - | - | - | - | | | - | - | - | | - | | | |
| UPS | 26 | 25 | 1 | 4.0% | 43 | -17 | -39.5% | 26 | 25 | 1 | 4.0% | 43 | -17 | -39. |
| Other Cargo Charters - Domestic | 98 | 95 | 3 | 3.2% | 51 | 47 | 92.2% | 98 | 95 | 3 | 3.2% | 51 | 47 | 92.2 |
| Other Cargo Charters - International | 3 | 9 | -6 | -66.7% | 16 | -13 | -81.3% | 3 | 9 | -6 | -66.7% | 16 | -13 | -81.3 |
| CARGO OPERATIONS TOTALS | 234 | 273 | -39 | -14.3% | 321 | -87 | -27.1% | 234 | 273 | -39 | -14.3% | 321 | -87 | -27.1 |
| | 1 | 1 | | | | | | 1 | | | | | | |

-21.8%

-81

372

AIRPORT TOTALS

291

328

291

328

RICKENBACKER INTERNATIONAL AIRPORT January 2024 Monthly Cargo by Weights Other Charters -Domestic Other Charters -1.7% International 0.9% UPS Cargolux 23.1% 6.0% **Emirates** FedEx 81% 56.1% ■ Domestic ■ International Note: Figures may not add up to 100% due to rounding Other Year to Date Cargo by Weights Charters -Other Charters -Domestic International 1.7% 0.9% Cargolux **UPS** 23.1% Emirates 12.2% 81% FedEx 56.1% ■ Domestic ■ International Note: Figures may not add up to 100% due to rounding **Total Passengers** 60,000 50,000 40,000 30,000 20,000 10,000 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec 2019 2020 2021 2022 2024 2023 Year Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Total Growth 2019 13,969 13,763 25,190 26,115 30,201 45,570 15,796 21,818 16,981 22,848 308,780 0.5% 2020 16,408 17,366 15,678 739 13,491 29,284 31,242 19,071 13,498 18,123 16,623 15,637 207,160 -32.9% 2021 13,016 12,126 22,110 19,655 23,696 45,199 49,810 30,952 18,048 22,114 19,029 19,829 295,584 42.7% 2022 12,115 11,934 23,272 27,520 29,943 43,038 47,481 28,193 15,821 17,543 16,804 19,336 293,000 -0.9% 2023 16,473 15,164 23.560 24,245 24,012 41.404 23,031 19,726 297,159 1.4% 2024 16.967 16.967 24 vs 23 YE Peak Month 24 vs. 19 21.5% YE Lowest Month Prepared by the Business Development Division, Columbus Regional Airport Authority

COMBINED AIRPORTS TRAFFIC REPORT January 2024 2/27/2024 Total Passengers - Monthly Total Passengers - Year to Date PASSENGERS Compared to 2019 Compared to 2019 Compared to 2023 (YOY) Compared to 2023 (YOY) Jan YTD YTD Jan Jan YTD Actual Change Percent Actua Change Percer Actual Change Percent Change Actual Change Percen Airports 2024 2023 2019 2024 2023 2019 John Glenn International 586.699 546.067 580.704 1.0% 586.699 546.067 7.4% 580.704 1.0% 40.632 7.4% 5.995 40.632 5.995 Rickenbacker International 16,473 494 3.0% 21.5% 3.0% 21.5% AIRPORT TOTALS 603,666 562,540 41,126 7.3% 594,673 8,993 1.5% 603,666 562,540 41,126 7.3% 594,673 8,993 1.5% Total Cargo (Freight and Mail) - Monthly Total Cargo (Freight and Mail) - Year-To-Date CARGO Compared to 2023 (YOY) Compared to 2019 Compared to 2023 (YOY) Compared to 2019 YTD YTD YTD Jan Jan Actual Change Percent Change Actual Change Percent Percen Percer Airports 2024 2023 2019 2024 2023 2019 John Glenn International 718.758 557.941 160.817 28.8% 927.188 -208.430 -22.5% 718.758 557.941 160.817 28.8% 927.188 -208,430 -22.5% 10,225,266 25,881,090 10,225,266 7,779,633 -2,445,633 -23.9% -18,101,457 7,779,633 -2,445,633 -23.9% 25,881,090 -18,101,457 Rickenbacker International -69.9% -69.99 AIRPORT TOTALS 8,498,391 10,783,207 -2,284,816 -21.2% 26,808,278 -18,309,887 -68.3% 8.498.391 10,783,207 -2,284,816 -21.2% 26,808,278 -18,309,887 -68.39 **Actual Landing Operations - Monthly** Actual Landing Operations - Year to Date AIRCRAFT OPERATIONS Compared to 2019 Compared to 2019 Compared to 2023 (YOY) Compared to 2023 (YOY) YTD Jan Jan Jan YTD YTD Actual Change Actua Change Percer Chang Percer Chang Airports 2024 2023 2024 2023 2019 John Glenn International 3,386 3,375 11 0.3% 3,951 -565 -14.39 3,386 3,375 11 0.3% 3,951 -565 -14.39 Rickenbacker International 291 328 -37 -11.3% 372 -81 -21.8% 291 328 -37 -11.3% 372 -81 -21.8%

AIRPORT TOTALS

Notes: Due to the COVID-19 pandemic that h

3,677

3,703

-26

-0.7%

4,323

-646

-14.9%

3,677

3,703

-26

-0.7%

4,323

-646

-14.9%



RESOLUTION 03-2024

A RESOLUTION AUTHORIZING FUNDING IN THE AMOUNT OF \$340,019.06 TO THE REIMBURSABLE AGREEMENT WITH THE FEDERAL AVIATION ADMINISTRATION (FAA) FOR EXPENSES RELATED TO RELOCATING THE FAA COMMUNICATION DUCT BANK.

RESOLVED, To authorize funding in the amount of \$340,019.06 to the Reimbursable Agreement with the Federal Aviation Administration (FAA) for expenses associated with providing design review and on-site FAA representation during construction related to relocating the FAA communication duct bank as part of Project #22067, Utility Corridor Phase 2 at John Glenn Columbus International Airport.

Background: The new terminal's site boundaries impact various FAA National Air Space (NAS) facilities currently housed in an existing communication duct bank. The FAA will provide services, including review of the proposed design and the presence of an on-site FAA representative during construction. Construction is anticipated to take place in 2024 and 2025.

With this Resolution, the total authorized contract amount for this reimbursable agreement will be \$340,019.06, funded from Debt Service/CRAA Reserves. Project #22067, Utility Corridor Phase 2 at John Glenn International Airport, is included in the 2024 Capital Budget.

CRAA staff recommends Board approval of Resolution 03-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 03-2024 ON THE 27TH DAY OF FEBRUARY 2024.

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| Board Chair | Secretary to the Board |

Resolution 03-2024 Project #22067 | Page 1



RESOLUTION 04-2024

A RESOLUTION AUTHORIZING A CONSTRUCTION CONTRACT WITH NELCORE CONSTRUCTION COMPANY, LLC, IN THE AMOUNT OF \$443,000.00 FOR PROJECT #21023, GREEN LOT EXPANSION

RESOLVED, To authorize a construction contract in the amount of \$443,000.00 with Nelcore Construction Company, LLC (Nelcore) for Project #21023, Green Lot Expansion.

Background: Employee parking is currently located in the Blue Lot east of the existing Cell Phone Lot. This parking is required to be relocated from its current location to the West portion of the Green Lot to allow continuation of the new terminal's enabling projects. This initiative includes six (6) new bus shelters, concrete repairs and curb extensions at the entry/exit plaza, electrical and communication infrastructure upgrades, and parking lot striping. This project was competitively bid in January 2024, and bids were received on February 8, 2024.

The engineer's estimate for construction is \$407,863.00 for the base bid. The following responsive and responsible bids were received:

| Company | Base Bid |
|-----------------------------------|--------------|
| Nelcore Construction Company, LLC | \$443,000.00 |
| Miles-McClellan Construction | \$447,000.00 |

The total contract amount is \$443,000.00 and will be funded from Debt Service/CRAA Reserves. Project #21023, Green Lot Expansion, is currently budgeted in the 2024 Capital Budget.

The Diversity Business Partner (DBP) goal for this project is 15%. Nelcore has committed to 25% DBP participation and has identified Architectural Concrete Solutions, Inc. as their DBP partner.

CRAA staff recommends Board approval of Resolution 04-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 04-2024 ON THE 27TH DAY OF FEBRUARY 2024.

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| Board Chair | Secretary to the Board |

Resolution 04-2024 Project #21023 | Page 1



RESOLUTION 05-2024

A RESOLUTION AUTHORIZING A CONSTRUCTION CONTRACT WITH MILLER BROS. CONST., INC. IN THE AMOUNT OF \$475,570.55 FOR PROJECT #19023, RGLP CARGO CAMPUS WETLAND FILL-IN.

RESOLVED, To authorize a construction contract in the amount of \$475,570.55 with Miller Bros. Const., Inc. (Miller) for Project #19023, RGLP Cargo Campus Wetland Fill-In at Rickenbacker International Airport.

Background: RGLP Cargo Campus Wetland Fill-In is identified as one of the enabling projects in the master development agreement with Prologis (previously known as DRCS, LLC), requiring the Columbus Regional Airport Authority (CRAA) to provide base and development infrastructure consistent with the development master plan. CRAA selected American Structurepoint for the engineering design, bid documents, and construction phase services associated with the project. The scope of work for RGLP Cargo Campus Wetland Fill-In consists of excavation, embankment, drainage, clearing and grubbing, seeding, mulching, and erosion control.

The engineer's estimate for construction is \$750,000.00. The following responsive and responsible bids were received on December 14, 2023:

| COMPANY | Base Bid | |
|------------------|--------------|--|
| Miller | \$475,570.55 | |
| Trucco | \$667,214.50 | |
| Mark Schaffer | \$739,719.50 | |
| V3 Construction | \$814,500.00 | |
| Shelly and Sands | \$820,802.02 | |

The total contract amount is \$475,570.55. Project #19023, RGLP Cargo Campus Wetland Fill-In at Rickenbacker International Airport is included in the 2024 Capital Budget.

The Diversity Business Partner (DBP) goal for this project is 12.9%. Miller has committed to a 12.9% DBP participation and has selected John K. Loehner and VSG Trucking, LLC as their DBP partners.

CRAA staff recommends Board approval of Resolution 05-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 05-2024 ON THE 27TH DAY OF FEBRUARY 2024.

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| Board Chair | Secretary to the Board |

Resolution 05-2024 Project #19023 | Page 1



RESOLUTION 06-2024

A RESOLUTION AUTHORIZING AN INCREASE IN THE AMOUNT OF \$335,000.00 TO THE PROFESSIONAL SERVICES AGREEMENT WITH ORCHARD, HILTZ & MCCLIMENT INC. FOR ON-CALL ARCHITECTURAL SERVICES.

RESOLVED, To authorize an increase in the amount of \$335,000.00 to the Professional Services Agreement with Orchard, Hiltz & McCliment Inc. (OHM Advisors) for on-call architectural services for projects included in the Capital Improvement Plan at John Glenn Columbus International, Rickenbacker International, and Bolton Field Airports.

Background: Pursuant to a Request for Qualifications issued October 8, 2018, CRAA selected OHM Advisors through the required qualifications-based selection process as one of three qualified firms to provide on-call architectural services, including construction administration, to support a variety of moderate sized projects.

Previous Task Orders included architectural services for Project #19018, Airfield Maintenance High-Bay Expansion at John Glenn International Airport, including environmental studies, storm water site improvement design, cost estimates, and construction documents. Additional task orders for updated site and structure design, including final bidding and construction documents, will finalize the Airfield Maintenance Expansion project design phase.

Project #19018, Airfield Maintenance High-Bay Expansion is currently included in the 2024 Capital Budget.

CRAA values the importance of diversity and inclusion and previously established a Diversity Business Partner (DBP) participation goal of approximately 18% for task orders associated with this Agreement.

CRAA staff recommends Board approval of Resolution 06-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 06-2024 ON THE 27TH DAY OF FEBRUARY 2024.

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| Board Chair | Secretary to the Board |

Resolution 06-2024 Project #19018 | Page 1



RESOLUTION 07-2024

A RESOLUTION AUTHORIZING AN INCREASE IN THE AMOUNT OF \$400,000.00 TO THE PROFESSIONAL SERVICES AGREEMENT WITH AVAAP USA LLC.

RESOLVED, To authorize an increase in the amount of \$400,000.00 to the Professional Services Agreement with Avaap USA LLC., (AVAAP) for post go-live implementation support services related to the Columbus Regional Airport Authority's (CRAA) new Enterprise Resource Planning (ERP) application, Project #20030.

Background: The Workday ERP Financial (FINS) Wave 2 Implementation Project commenced in October 2022 and went operationally live in November 2023. This system replaced many applications near the end of their lifecycle and improved CRAA's capabilities in alignment with our digital transformation strategic plan. Resolution 09-2022 authorized an agreement in the amount of \$6,695,423.00 with Workday Inc. for licenses and professional services related to the ERP Project. An additional \$3,300,000.00 was authorized by Resolution 14-2022 for AVAAP to provide implementation services for the Workday ERP Project.

This resolution will increase the authorization amount for the AVAAP agreement to \$3,700,000.00 CRAA will leverage unused capital funds, previously approved for Workday professional services, to now be provided by AVAAP. AVAAP is an identified Certified Delivery Partner of Workday Inc. Post go-live implementation support will be for additional design, configuration, and data conversions to accommodate CRAA needs.

Project #20030, Enterprise Resource Planning, is currently included in the 2024 Capital Budget.

CRAA staff recommends Board approval of Resolution 07-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 07-2024 ON THE 27TH DAY OF FEBRUARY 2024.

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| Board Chair | Secretary to the Board |

Resolution 07-2024 Project #20030 | Page 1



RESOLUTION 08-2024

A RESOLUTION AUTHORIZING AN INCREASE IN THE AMOUNT OF \$300,000.00 TO THE PROFESSIONAL SERVICES AGREEMENT WITH KAISER CONSULTING, LLC.

RESOLVED, To authorize an increase in the amount of \$300,000.00 to the Professional Services Agreement with Kaiser Consulting, LLC (Kaiser Consulting) for Accounting & Finance staff augmentation services during the annual audit process and Workday Enterprise Resource Planning (ERP) Project stabilization.

Background: The Workday ERP Financial (FINS) Wave 2 Implementation Project (Project) commenced in October 2022 and went operationally live in November 2023. The Project scope included Procurement, Inventory, Capital Projects, General Ledger, Accounts Receivable, Accounts Payable, Business Assets, Banking, Grants, Budgeting, and Financial Reporting workstreams. The remainder of 2024 and 2025 will be ERP stabilization years. The Project requires staff augmentation for the day-to-day work activities of the Accounting & Finance team to allow the team to develop a financial data model, reconfigure current business processes, and to perform data conversion (ERP stabilization). Utilizing Kaiser Consulting will allow team members the ability to shift focus, as needed, between annual audits, ERP stabilization, and daily work tasks. The engagement with Kaiser Consulting is expected to last through the end of fourth quarter 2025.

The staff augmentation services will be funded from approved Operating Budgets. With this increase, the total authorized amount for this Professional Services Agreement will be \$716,445.00.

CRAA staff recommends Board approval of Resolution 08-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 08-2024 ON THE 27TH DAY OF FEBRUARY 2024.

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| Board Chair | Secretary to the Board |

Resolution 08-2024 Page 1



RESOLUTION 09-2024

A RESOLUTION AUTHORIZING FUNDING IN AN AMOUNT NOT TO EXCEED \$1,000,000.00 FOR ON-CALL MARKETING SERVICES WITH HART ASSOCIATES, INC.

RESOLVED, To authorize funding in an amount not to exceed \$1,000,000.00 for task orders with Hart Associates, Inc. for on-call marketing services.

Background: The Columbus Regional Airport Authority (CRAA) entered into a professional services agreement with Hart Associates, Inc. effective July 17, 2023, for on-call marketing services on a per task order basis. Marketing projects may involve, but are not necessarily limited to, business-to-consumer and business-to-business campaigns for passenger air service, food and retail concessions, parking, air cargo, and employee recruitment.

CRAA received proposals for on-call marketing services on April 3, 2023, from eleven (11) marketing firms. The CRAA selection committee ranked each firm based on the following criteria: proposer overview, recent demonstrated experience for similar projects, personnel qualifications, Diversity Business Partner (DBP) participation, and cost proposal. CRAA entered into agreements with the four highest-ranking firms, one of which was Hart Associates, Inc. The agreement has a three (3) year term with two (2) options to renew for one (1) year if mutually agreed upon by both parties.

Task Order #1 in the amount of \$178,400.00 was issued in 2023 and funded from the 2023 Operating Budget. Future task orders issued for marketing projects under the terms of this agreement will be included in, and funded from, annual Operating Budgets.

CRAA recognizes the importance of diversity and inclusion and requires firms to provide a good faith effort to obtain Diversity Business Partner (DBP) participation.

CRAA staff recommends Board approval of Resolution 09-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 09-2024 ON THE 27TH DAY OF FEBRUARY 2024.

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| Board Chair | Secretary to the Board |

Resolution 09-2024 Page 1



RESOLUTION 10-2024

A RESOLUTION AUTHORIZING FUNDING IN AN AMOUNT NOT TO EXCEED \$1,000,000.00 FOR ON-CALL MARKETING SERVICES WITH LUNNE MARKETING GROUP, INC.

RESOLVED, To authorize funding in an amount not to exceed \$1,000,000.00 for task orders with Lunne Marketing Group, Inc. (Lunne) for on-call marketing services.

Background: The Columbus Regional Airport Authority (CRAA) entered into a professional services agreement with RTTW, Ltd., (RTTW) effective July 17, 2023 for on-call marketing services on a per task order basis. Marketing projects may involve, but are not necessarily limited to, business-to-consumer and business-to-business campaigns for passenger air service, food and retail concessions, parking, air cargo, and employee recruitment.

CRAA received proposals for on-call marketing services on April 3, 2023, from eleven (11) marketing firms. The CRAA selection committee ranked each firm based on the following criteria: proposer overview, recent demonstrated experience for similar projects, personnel qualifications, Diversity Business Partner (DBP) participation, and cost proposal. CRAA entered into agreements for on-call marketing services with the four highest-ranking firms, one of which was RTTW, a 100% Woman-Owned Business Enterprise. The agreement has a three (3) year term with two (2) options to renew for one (1) year if mutually agreed upon by both parties. On Jan. 29, 2024, following the purchase of RTTW by Lunne, the agreement was amended and assigned to Lunne.

Task Order #1 in the amount of \$26,000.00 and Task Order #2 in the amount of \$93,300.00 were issued in 2023 and funded from the 2023 Operating Budget. Task Order #3 in the amount of \$70,000.00 was issued in February 2024 and funded from the 2024 Operating Budget. Future task orders issued for marketing projects under the terms of this agreement will be funded from, and included in, annual Operating Budgets.

CRAA recognizes the importance of diversity and inclusion and requires firms to provide a good faith effort to obtain Diversity Business Partner (DBP) participation.

CRAA staff recommends Board approval of Resolution 10-2024.

ADOPTED BY THE BOARD OF DIRECTORS OF THE COLUMBUS REGIONAL AIRPORT AUTHORITY BY RESOLUTION NO. 10-2024 ON THE 27TH DAY OF FEBRUARY 2024.

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Resolution 10-2024 Page 1